Reinventing Learning for the Digital Era

Katina Papulkas Canadian Sr. Education Strategist Dell Technologies

D&LLTechnologies

Go to www.mentl.com and use the code 4637 4606

What are the first three things that come to mind when you Mentimeter think of Dell Technologies?

Menti.com

Enter:



SOUL on Top of the World

How Might We Move Forward with Equity?

Partner and Collaborate in Support of Student Centred Learning

Explore the "Art of the Possible" with Digital Inclusion

3 Focus on students, staff, and communities for a better for tomorrow

2

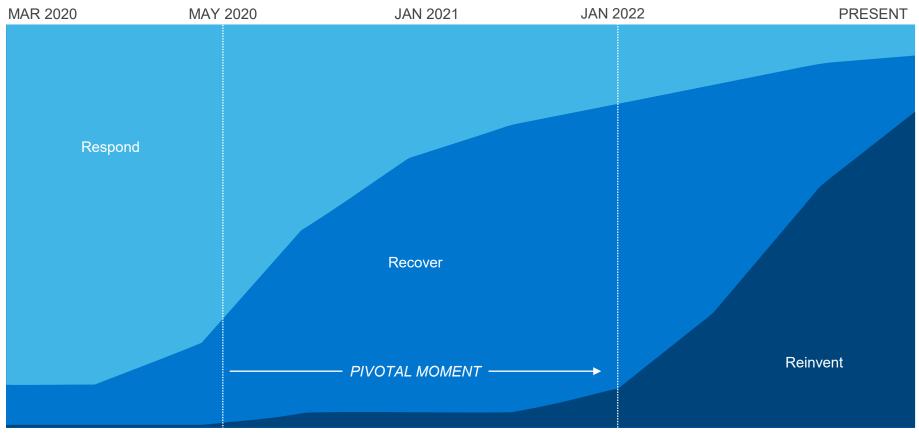
Reinvented Learning

Educators have been striving to:

- Create student-centred and student-driven personalized environments
- Meet the needs of all students and close opportunity gaps
- Leverage technology in meaningful ways

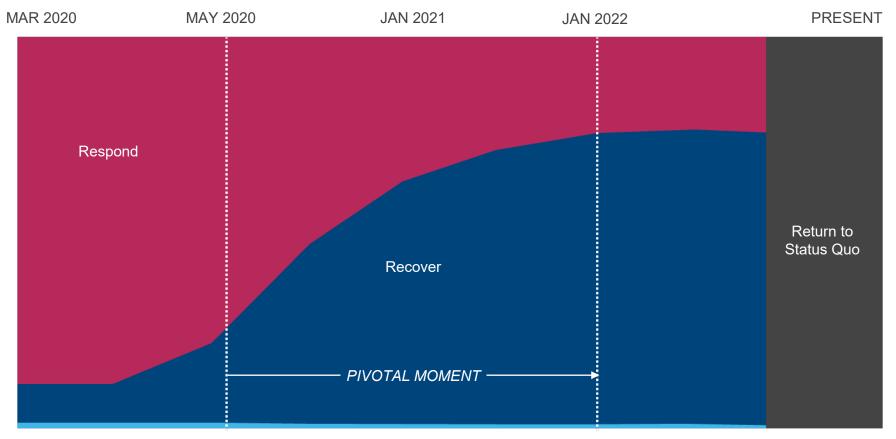


We are at a Pivotal Point in Time



Source: Transcend Education, 2020

Risk Potential



Source: Transcend Education, 2020

7 © Copyright 2022 Dell Inc. Internal Use - Confidential

D&LLTechnologies

Go to www.mentl.com and use the code 4637 4606

What are the first three things that come to mind when you Mentimeter think of Dell Technologies?

Menti.com

Enter:









PROGRESS MADE

A D V A N C I N G S U S T A I N A B I L I T Y

CULTIVATING

TRANSFORMING LIVES UPHOLDING ETHICS& PRIVACY

DCLTechnologies

PROGRESS MADE REAL

Transforming Lives

With our technology and scale, we will advance health and education initiatives to deliver enduring results for one billion people



Top Five K-12 Education Trends 2022

Trend 1	Trend 2	Karley Trend 3	<mark>ନ୍ଦ୍ର</mark> ୍ବ Trend 4	Trend 5
Digital Learning Environments	Learning Insights and Analytics			Adaptive Learning



Driving K-12 Innovation (2022)

State of the World (context)

COVID-19 Pandemic

Hurdles (barriers)

- 1. Scaling Innovation & Inertia of Education Systems
- 2. Attracting & Retaining Educators and IT Professionals
- 3. Digital Equity HURDLES

Accelerators (mega-trends)

- 1. Personalization
- 2. Building the Human Capacity of Leaders

ALLELERATORS

3. Social & Emotional Learning

Tech Enablers (tools)

- 1. Digital Collaboration Environments
- 2. Untethered Broadband & Connectivity
- 3. Analytics & Adaptive Technologies





Bridges (themes)

• Embrace this opportunity to change K-12 education for the better

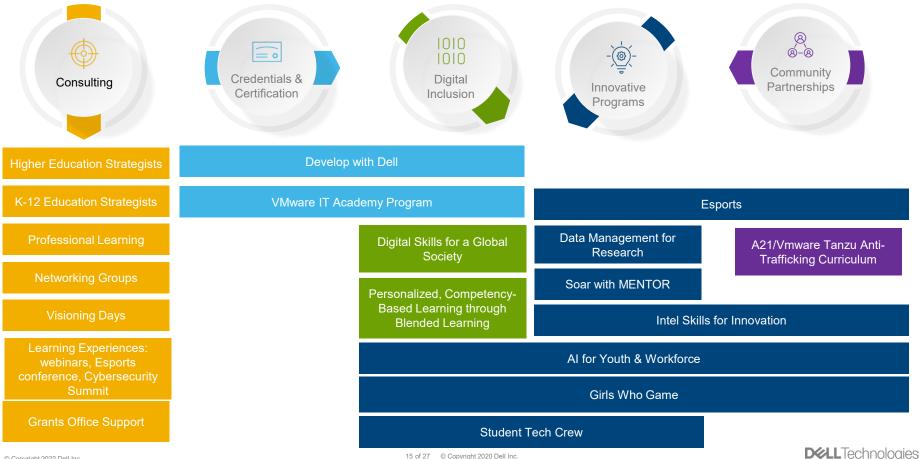
Educause Top 10 Priorities 2023

Preparing learners for life and work

1. A Seat at the Table	Ensuring IT leadership is a full partner in institutional strategic planning
2. Privacy and Cybersecurity 101	Embedding privacy and cybersecurity education and awareness
3. Evolve, Adapt, or Lose Talent	Supporting career movement to accommodate shifts in personal and professional goals and to foster healthier work/life balance
4. Smooth Sailing for the Student Experience	Using technology, data insight, and agility to create a frictionless student experience
5. Enriching the Leadership Playbook	Leading with humility and candor to engage, empower, and retain the IT workforce
6. Expanding Enrollments and the Bottom Line	Focusing data and analytics initiatives on identifying academic programs with high potential for recruitment ROI
7. Moving from Data Insight to Data Action	Converting data analytics into action plans to power institutional performance, enhance operational efficiency, and improve student success
8. A New Era of IT Support	Updating IT services to support remote/hybrid work
9. Online, In-Person, or Hybrid? Yes	Developing a learning-first, technology-enabled learning strategy
10. SaaS, ERP, and CRM: An Alphabet Soup of Opportunity	Managing cost, risk, and value of investments in new ERP solutions

https://er.educause.edu/articles/2022/10/top-10-it-issues-2023-foundation-models

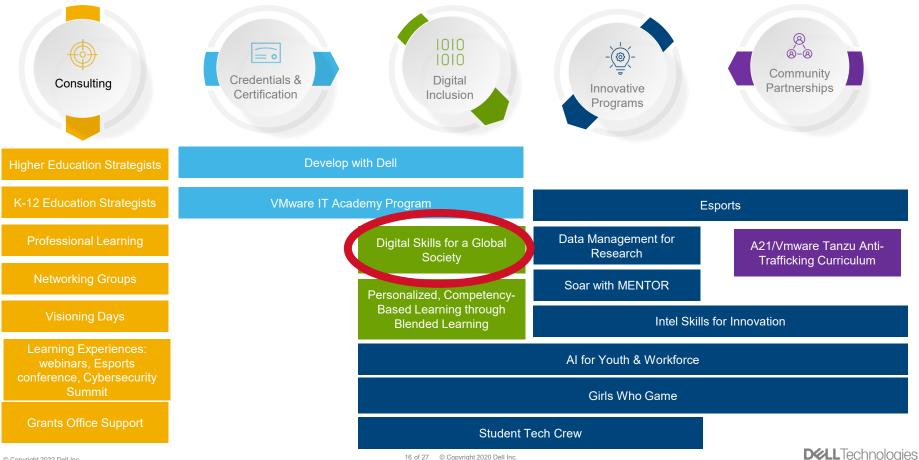
What is Dell doing to partner & fill the gaps in education?



© Copyright 2022 Dell Inc. Internal Use - Confidential

15 of 27 © Copyright 2020 Dell Inc.

What is Dell doing to partner & fill the gaps in education?



© Copyright 2022 Dell Inc. Internal Use - Confidential

16 of 27 © Copyright 2020 Dell Inc

Social Impact > Transforming Lives > Digital Inclusion for Education

DIGITAL INCLUSION FOR EDUCATION

We are committed to access for all

We recognize the power of technology to transform lives

The digital divide is growing. At Dell Technologies we are committed to ensuring everyone has equitable access to opportunities through technology.

By partnering with schools, governments, non-profits and private organizations, we are creating an ecosystem committed to delivering access to the tools, skills, and resources needed to drive digital inclusion and create opportunities for underserved communities around the world.

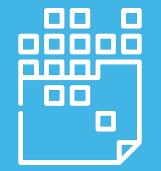
Digital Literacy It's more than one learning



Web/Media Literacy



Cyber Literacy

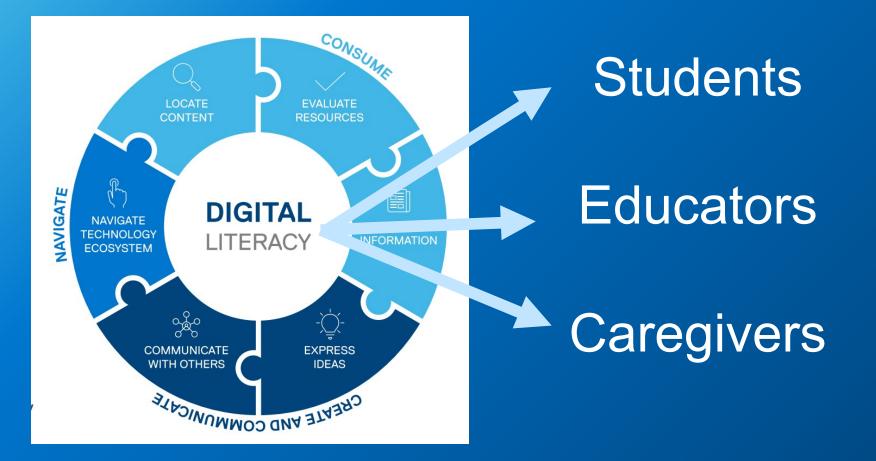


Data Literacy



Hardware Literacy





getdigitalskills.org



Digital Skills for a Global Society

HOME QUESTIONNAIRE PROVIDE FEEDBACK

Empowering teachers, students and caregivers

#getdigskills

Discover the digital literacy skills you need to thrive in a global society. Take a 30 minute customized journey to boost your skills as a student, teacher or parent. Then continue to explore and develop with additional resources.

BEGIN YOUR DIGITAL JOURNEY



Survey - How Digitally Literate Are You?











I just want to see the resources

Survey Results and Resources How Digitally Literate Are You?

Home / All inventory resources

Quick results to get you started o	on a digital skills journey	All resources to support your digital skills journey
	You have a basic understanding of this skill. To deepen your knowledge, click here to learn even more.	Learner Educator Caregiver
evaluate sources	You have a basic understanding of this skill. To deepen your knowledge, click here to learn even more.	
III. INTERPRET INFORMATION	You have a basic understanding of this skill. To deepen your knowledge, click here to learn even more.	Get Started The Internet: How Search Works Get Started Eight Tips to Google Like a Pro Click Restraint: Crash Course Navigating Digital Information #9

5 must have Google search tips for students

Key Digital Literacy Skills



Locate content I use digital technology to effectively search for relevant and reliable information sources



Evaluate I analyze sources of digital information for credibility, bias and influence.



Interpret I determine meaning from various digital sources that represent multiple perspectives.



Express ideas I create digital content to express myself and voice my ideas.



Communicate with others I safely and responsibly collaborate with and learn from others online, including those who think differently than me.



Navigate technology ecosystem I'm aware that my online actions influence my digital landscape, leave a trail and impact my privacy.

Building Digital Literacy Skills







Student Course





Caregiver Course

Self-Paced or Facilitator Led



What is Dell doing to partner & fill the gaps in education?



Internal Use - Confidential



Student TechCrew

Offered only by Dell Technologies, the Student TechCrew program offers hands-on experience and industry certifications.

Read more at <u>StudentTechCrew.com.</u>



Preparing the workforce of tomorrow with Dell TechDirect

- Available for Secondary to Collegiate Education administrators and students
- Certification and authorizations for client and enterprise systems
 - Dell system repair
 - Tech Support tools, case management an self-dispatch parts
 - Automated system monitoring via SupportAssist
 - TechDirect APIs to help manage the online experience



Supports the STEM curriculum fields – science, technology, engineering and mathematics



How Might We Move Forward with Equity?

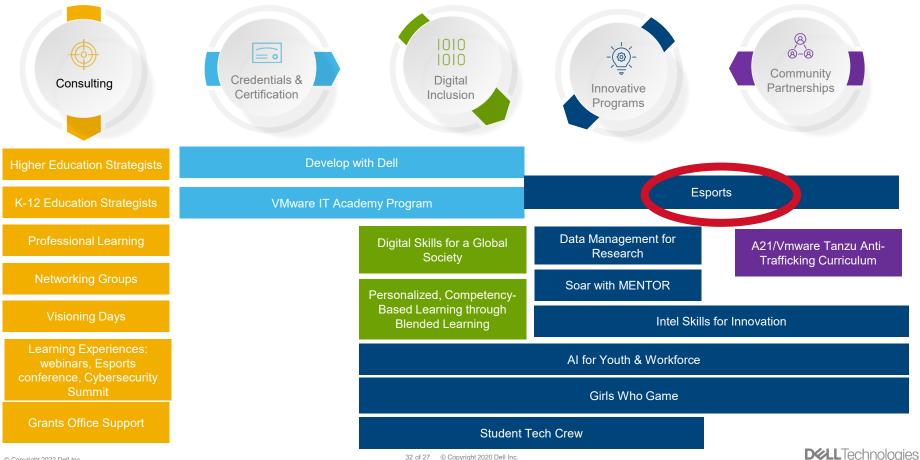
Partner and Collaborate in Support of Student Centred Learning

Explore the "Art of the Possible" with Digital Inclusion

3 Focus on students, staff, and communities for a better for tomorrow

2

What is Dell doing to partner & fill the gaps in education?



© Copyright 2022 Dell Inc. Internal Use - Confidential

32 of 27 © Copyright 2020 Dell Inc

"Many students feel the online learning experience is not equivalent and are struggling with their courses. This, of course, is added to the regular stresses of a university student and the particular stresses related to the pandemic."

> Student affairs professional



Social Isolation



More than $80^{\%}$

of student affairs leaders said **social isolation** among students was linked to depression, anxiety, and loneliness.

LTechnologies

https://mentalhealthcommission.ca/resource/the-impact-of-covid-19-on-campus-mental-health/

44 PREPARE YOUR DEFENSES

Students forming their own clubs

Increasing engagement in campus life

Minimum GPA standards (club & varsity)









BC Esports



















35 of 27 © Copyright 2020 Dell Inc.

















D&LLTechnologies



Esports in Higher Education



5000+ Student athletes



170+ schools belong to the National Association of College Esports



200+ colleges offer \$16M in Esports Scholarships

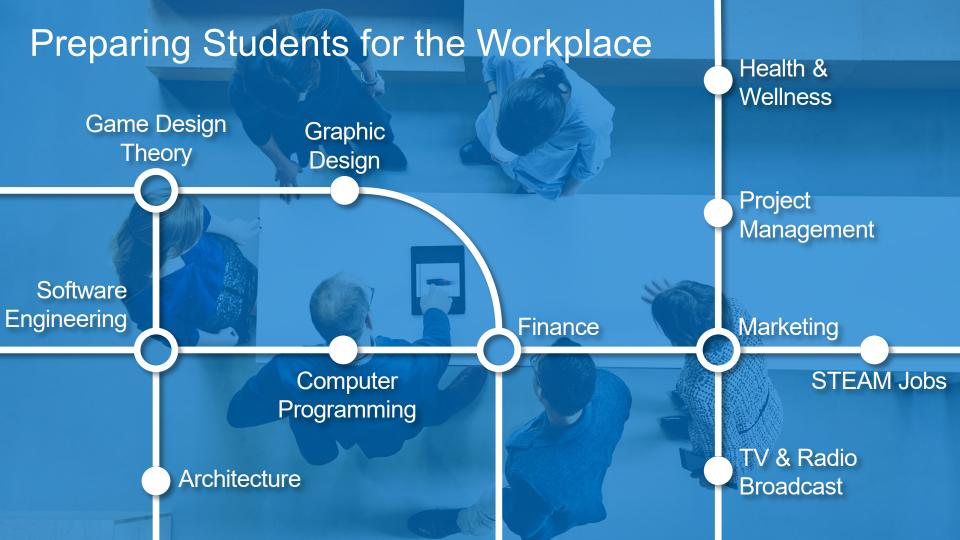
Source: https://www.varsityesportsfoundation.org/ and https://nacesports.org/about/

Global Competencies



Professional Competencies

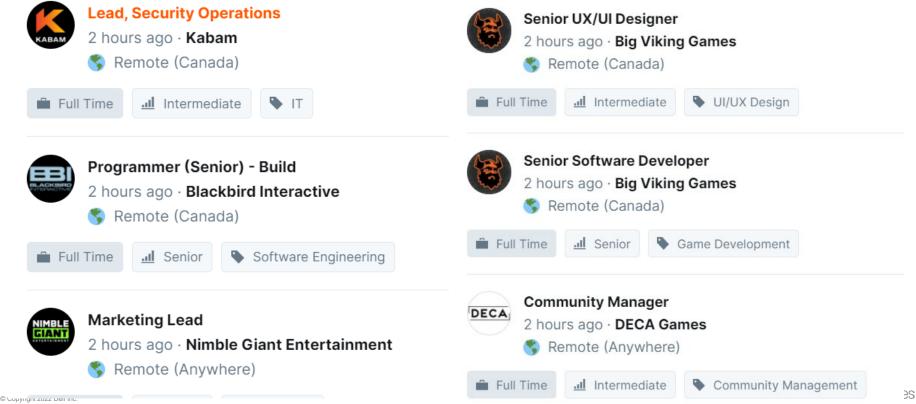






Hitmarker is the global leader in esports jobs.

Recruit the best talent. Pursue your dream career. Make your mark.



Alberta Esports Strategy

Final Report

August 2022



Where Alberta can win in esports

Bolster events, travel and tourism



Esports events to increase travel and retention, build upon momentum from existing traditional sports affinity, and elevate Alberta's brand.

Modernize education and facilities



Modernize curriculum and facilities to attract, retain and develop the talent pipeline for the 'new economy'.

Enhance the Innovation Economy



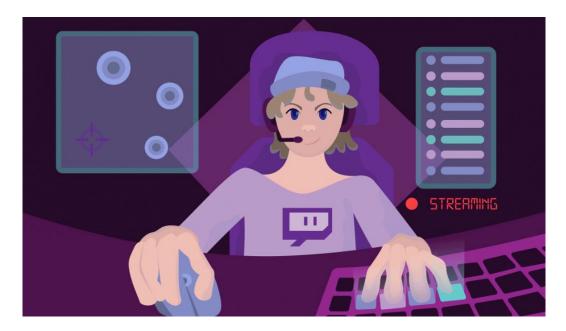
Esports engagement to build momentum in adjacent innovation industries and sectors.

Each path involves initiatives and benefits realized over varying time horizons, but these paths are not siloed; they are **interconnected** areas of focus that create positive feedback loops, driving more successes and opportunities.





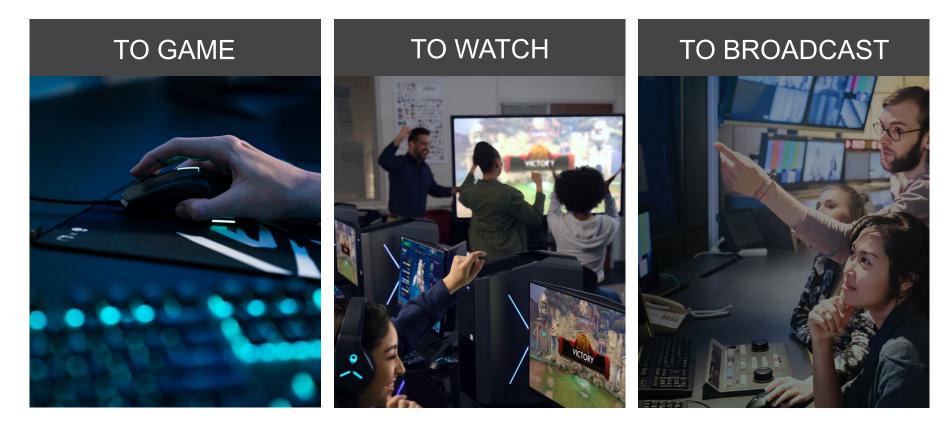
Ontario Government launches \$1m esports scholarship



Building an Esports Program



Types of Esports Facilities



VIRTUAL ESPORTS CONFERENCE Game On! Leading and Learning with Esports

Are you an Esports rookie? Developing competitive school teams? Expanding your academic curriculum?

No matter where you are on the Esports journey, join this virtual Esports conference series to gain valuable insights to level up your game.

Who should attend?

Anyone in K-20 responsible for the success of your school's Esports program. This series will provide differentiated programming to help you:

- Build capacity related to K-20 Esports, whether you're just getting started or want to go deeper into Esports operations
- Create a rough plan on how to launch or grow Esports at your institution
- Build your network of Esports in education leaders throughout North America

What's covered in this virtual conference series?

Each session in this 3-part series will include a keynote from an Esports expert, breakout working sessions to help you build your plan and network, and panel discussions to share insights from students, school leaders and Esports industry experts.

Esports Resources



Foundational Guide for Esports Tournament Organization



Table of contents

Overarching Checklist at a Glance	3
Pre-Tournament	7
Operations	
Tournament Management	
Broadcast Management	13
Tournament	15



The Dail Technologies Exports Learning Guide for Teachers and Coachers is designed to take students through rich immersive learning experiments where they will develop skill used in the export industry and paph them for real vord authentic purposes. Through the student-leid experimental learning modules, students will explore many aspects of exports as an industry, to help perser them for the runnerous opportunities available for cloge and creer.

End in Mind: Outcomes

By the end of the course, students will:

- Develop an understanding of esports opportunities for college and career pathways for competition and business.
- Become proficient with digital citizenship skills and dispositions that support college and career readiness. Students will define the purpose and develop a set of strateglas to demonstrate proficient use of the following:
 - 1. Communication and Collaboration
 - 2. Critical Thinking
 - Creativity
 Research & Information Fluency
 - 5. Growth Mindset
- Build a digital portfolio of quality artifacts that represent growth in various esports career
- Developing communication skills:
- Speaking: Public speaking for esports events, including live and recorded video streams





Esports Communities



Esports in K12 Networking Group

Thank you for your interest in joining our Esports in K12 Networking Group. Whether you are planning to get started or have been implementing a program for several years, we would like to invite you to join us at 11:00 CST on the second Wednesday of each month

The group meets once a month to discuss the many elements of program implementation including student and coaches recruitment, curriculum and course development, building competitive teams, resources and hardware guidance, higher education and industry partnerships, etc. We will also invite esports industry experts such as pro and collegiate players and coaches so that participants can learn best practices in preparing students past HS graduation. The dialogue is driven by the needs of the group each month and resources are gathered and shared.

If you are interested in participating in the Esports Networking Group, please share your information below and we will reach out to you with specifics.

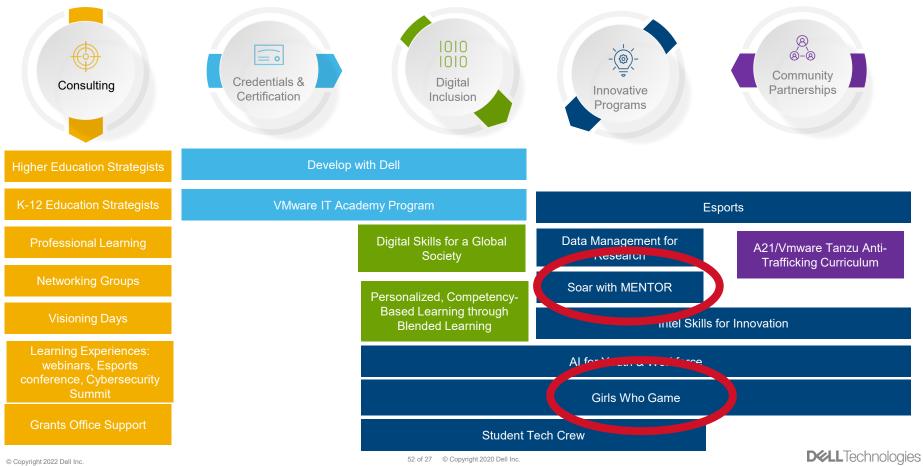
DanielleR invited you to join **Dell Technologies Esports for** Education ● 118 Online ● 418 Members USERNAME What should everyone call you? Continue

Esports Research Collaborative Group



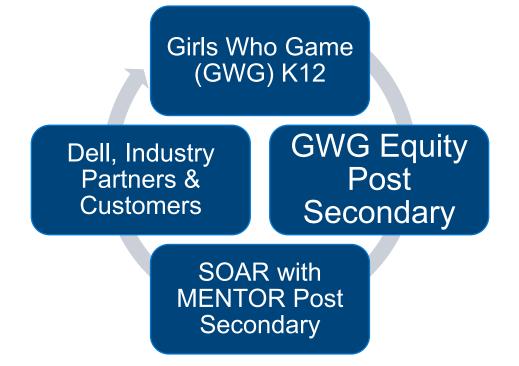
DCLTechnologies

What is Dell doing to partner & fill the gaps in education?



Internal Use - Confidential

Female Centric Ecosystem –Game Play, STEM, Empowerment & More!



D&LLTechnologies

DCLLTechnologies

GIRLS WHOGAME

Girls Who Game Clubs Fall 2019

10 clubs 2 Languages AK

orth

cific

cean



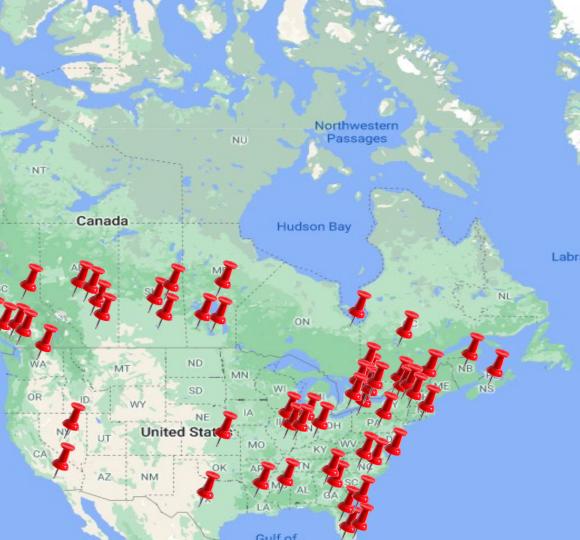
Girls Who Game Clubs 2019 - 2022 Over 300 Clubs 4 Countries, 3 Languages

AK





orth icific cean



Dell Customer Communication - Confidential

2

Girls Who Game – 3 Pillars

Girl Centric Ecosystem

Encourage girls to learn from each other and build confidence

Authentic Application

Learner driven experiences in STEM and develop global competencies

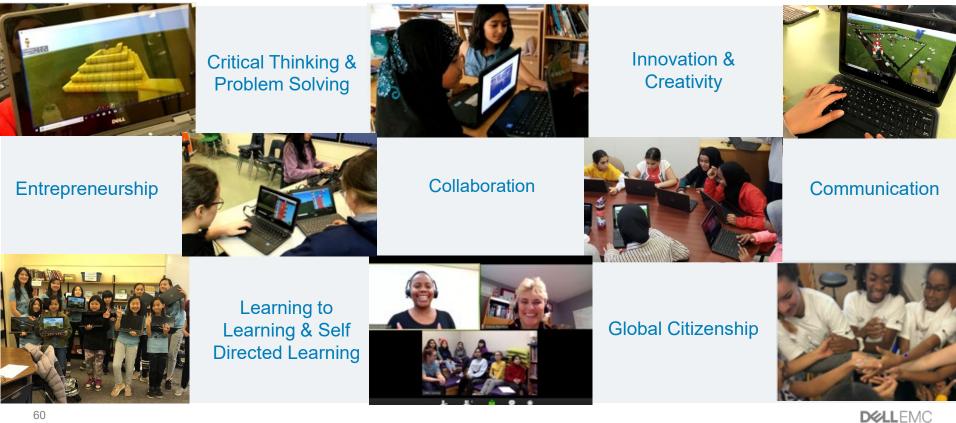
3 Mentorship Provide mentorship and build self efficacy

D&LLTechnologies





Global Competencies



Design Thinking – Empathy and Iterating







Design Thinking - Prototype





Eating is about more than food. It's about community, togetherness, and memories. This eatery of the future is designed to foster those moments by bringing people together. YWG9 is on a roll! #gwg @brendasherry @KatPapulkas @DellTech @PlayCraftLearn #girlswhogame



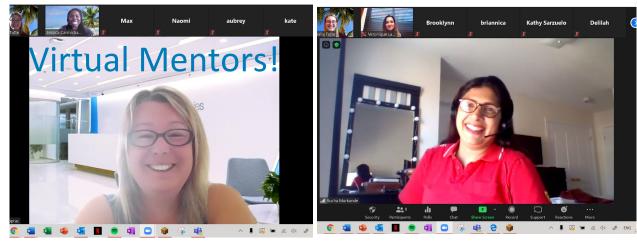
Create a Pitch!



(Pic from Pre-Pandemic)

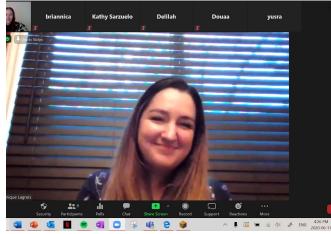
Internal Use - Confidential











Dell Customer Communication - Confidential

Three Levels

Level 1



Level 2



Level 3





Level 2 Leaders

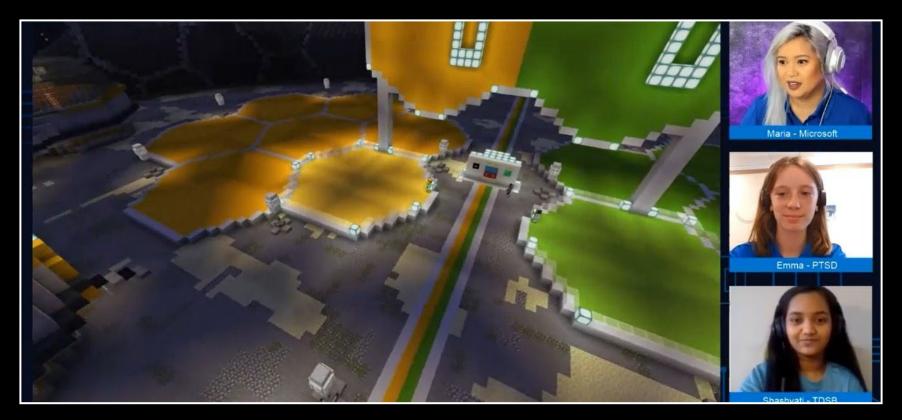
Land Acknowledgment. #elevateandempower @intel @MicrosoftEduCA @KatPapulkas @AManoukas @griffingirl23 @tdsb @Singhpeter



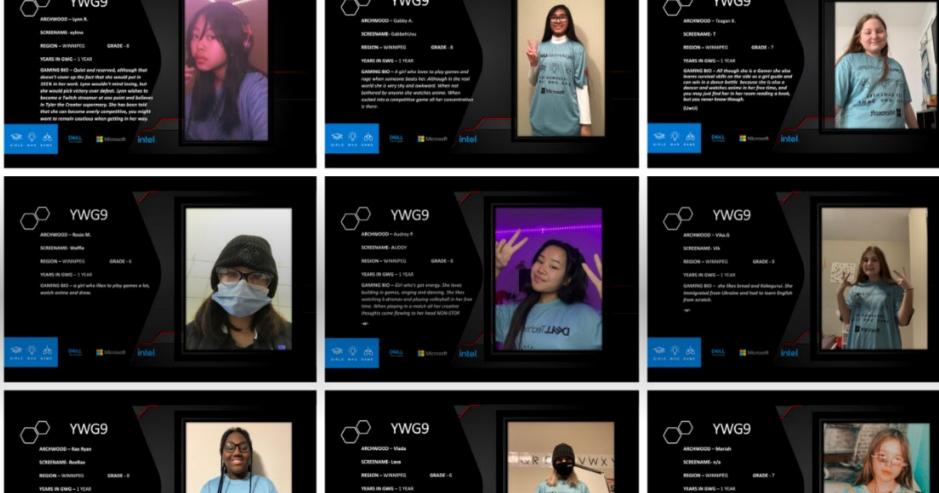
DCLLTechnologies Women in Technology Rally October 27, 2022







Girls Who Game STEM Esports Event



GAMING BIO -A girl that loves reading manga's and watching anime. I also love exploring. While being an introvert, I'm not very good at socializing with people but I try. She loves playing games with her friends she hates to interrupt when playing.



GAMING BIO - / Ske playing robits, minecraft, rocket league, and browihalia. My favorite animati are dragons. I have a dog, she's a chihushup and she's tine, she looks like a mini German shepard. U



GAMING BID - 1 MIVE AN ANIME OBSESSION AN I

Technologie

NAVE & NARLITO HEADBAND.



Girls Who Game Equity -Women in STEM and the Esports Industry

Speaker Series

Thurs. Jan. $28^{th} - 1:00 - 2:00EST$ Thurs. Feb. $25^{th} - 1:00 - 2:00EST$ Thurs. March $25^{th} - 1:00 - 2:00EST$ Thurs. April $22^{nd} - 1:00 - 2:00EST$



NORQUEST







DCLTechnologies

GIRLS WHO GAME EQUITY Women in STEM and the Esports Industry











http://bit.ly/WomenEsportsSTEM



Women Leading Innovation in Esports & STEM – Thursday, Feb. 25th, @1:00EST

GWGE Interns



GUIDING STATEMENT:

COMMUNITY OF GAMING ENTHUSIASTS!

•

AN CO



NorQuest College

Recording

PORTS 6:26 / 1:00:00 -ੋਹ੍ਹੋਂ:-

Follow us on twitter

CC

NORQUEST

-

13

How Might We Move Forward with Equity?

Partner and Collaborate in Support of Student Centred Learning

Explore the "Art of the Possible" with Digital Inclusion

3 Focus on students, staff, and communities for a better for tomorrow

2

Home - Fall 2022 Leadership Student Voice Committee FAQs

DCLTechnologies

intel.

Re

Soar with MENTOR!

MENTORSHIP EXPERIENCE NETWORKING TRUST OPPORTUNITIES REACH

SwM - Cohort 4 (Fall 2022)

Dell Customer Communication - Confidential









Queen's University



DCLTechnologies



Soar with MENTOR!

MENTORSHIP EXPERIENCE NETWORKING TRUST OPPORTUNITIES REACH

SwM - Cohort 4 (Fall 2022)

Soar with MENTOR is a program developed for post-secondary students to inspire, educate, and equip a cohort of select female students with the necessary knowledge, skills and dispositions to be successful in life, and possibly at Dell Technologies in the future. We recognize the importance of diversity and inclusion in all organizations and believe that providing development and mentorship opportunities to female post-secondary students will help assist in the future success of these students.







/Her/Hers Iniversity of Canada

lle Imperia

ity of Regina

tal is a second year

puter Science. In he

coding in C++/HTML

free time, you can find

me. Something unique/

changed about three

ky about her name is

(Her/Hers

s already.

Kulchycki

y of Manitoba

d year Mechanical

pr. Computer Science

at the Liniversity of

er field, she enjoys

, aerospace tech, and

ee time, you can find

music, playing plano,

Her/Hers

cond year Business est Nations Liniversity her field she enjoys e way the world works In her free time, you ching movies with her g/quirky about Tamara because anything is ssible.



Courtenay English

She/Her/Hers

University of Calgary

Rina Kartina

She/Her/Hers

University of Lethbridge

volunteering for the needy with chronic

disease to get adequate medical treatment required.



Karlee Fidek



the mountains.





Tavvabeen Kazmi She/Her/Hers

Rina is a 1st year Accounting student at **Dhillon School of Business, University** of Lethbridge, AB. In her field, she enjoys working with financial data from many kinds of businesses so that she can learn how each business operates and grows. In her free time, you can find her playing with her cats and cooking. Something unique about Rina is no matter how busy, she always wanted to give her time and energy to society just like what she has been doing for the past years, through

University of Calgary Tayyabeen is a second year Business

Technology Management student at University of Calgary. In her field, she enjoys the consultancy/advisory area as well as working for companies with a strong focus on giving back to the community. In her free time, you can find her being outside either taking a walk or hiking. Something interesting about Tayyabeen is that she recently immigrated to Canada in hopes for a better future.





physics and mar of Lethbridge. I learning about technology, an problems and using these to time, you can fi the latest advan

Sal

Shi

Universi

Sarah is a secor

Science, Compu

her first year

Lethbridge, In

programming.

R&D. In her free

working on DIY

creating art. Sc

pursue solution:

Sarah is her o

tech or play Something inter that she speak English fluently a

MENTORS



Harmoet Bran She/Her/Hers University of Regina

SPEAKERS

Harmoet Kaur Bran is a 2nd year Bachelor of Science - Major Computer Science student at the University Of Regina, Saskatchewan. In her field, she enjoys programming/building projects/applications. In her free time, you can find her reading books/in a park/or travelling through mountains. Something unique/interesting/quirky about Harmeet is she is a quick learner and well-organized.



SSION 1

Soar with MENTC

EXPERIENCE

SwM - Cohort 2 (Fall 2021) Canada West Program

STUDENTS

OPPORTUNITIES REACH

SESSION 2



She/Her/Hers

Carissa is a 2nd year Computer Science student at the University of Regina, in her field, she enjoys full stack development, reading about upcoming topics involving data science, quantum computing and artificial intelligence and virtual reality In her free time, you can find her



SESSION

ars algary

NETWOR

lusiness student

n her field, she

e relationship

business and

ss problems. In

nd her reading

videos, hanging

ing time alone.

ing/quirky about

very quiet, but

igs in her mind

0.0

375

algary

nce and Data



she enjoys Organizational Behaviour and Human on tasks and Resources, a Minor in Philosophy, an free time, you book, cooking not to fall off ing interesting the renovated ath no previous ed out great!



Nicole Sparling

She/Her/Hors

University of Calgary





Meagan Mitchel She/Her/Hers University of Lethbridge

Meagan is a first year Bachelor of Management Accounting major student at University of Lethbridge. In her field. she enjoys the complexity of business in general and learning how to understand it. In her free time, you can find her hiking in the Rockies with her dog Colby. Something interesting about Meagan is she started working towards her first degree at 33 years of age.

Aleisha Llesemer Sha/Har/Hars University of Calcary

Aleisha Liesemer is a 2nd-year Finance major student at University of Calgary. in her field, she enjoys doing group projects and the opportunity to learn more about the various business models of companies. In her free time you can find her at the gym, walking her doos or painting various projects Something unique about Aleisha is that she has a twin sister



Jordan Phillips

Arika Pasha University of Regina

Arika is a 4th year software engineering student at the University of Regina. In her field, she enjoys web design. In her free time, you can find her at a bookstore. Something interesting about Arika is that she is also studying Japanese

Divora Solomon

University of Lethbridge

Divora Solomon is a first year computer

science student at University of

Lethbridge. In her field, she enjoys

learning more about computers. In her

free time, you can find Divora on her

computer learning something. Something

unique interesting/puirky about Divora

Solomon is even though she knows little

about computers, she is always curious to

know more.

She/Her/Hers

Jordan is a third year Computer Science and GIS Bachelor of Science student at the University of Lethbridge In her field, she enjoys coding and data analysis. In her free time, you can find her playing with her dog Maysel. Something quirky about Jordan is her love for grape ice cream.

She/Her/Hers

University of Lethbridge



Leslie Neuro

She/Her/He

University of Cal

Leslie is a 5th year compl

and finance student at L

programing and research

topics. In her free time, yo

Something quirky about L

Calgary. In her field, sh

training for her next m

she is allergic to d

Parastoo Nikou Si

University of Cale

Parastoo is a 4th year

Technology Managemen

she enjoys learning new

knowledge surrounding

hands-on work, prefera

time, you can find her

painting, or designing

diverse and energetic tean

the University of Calgary

She/Her/Hers

Sreedevi Subran She/Her/Her University of Cal

Sree is a 4th year Busin student at University of Ca field, she enjoys meeting and sharino ideas. In her f can find her cardening summertime and doing th benefit her both in her per professional life, such as s finishing online classes. unique/interesting/quirky she a morning person and to sleep carly.



Deborah Kupolati is a first year student in Business at the University of Calgary. In her field she enjoys ECON 201 the most. In her free time you can't find her because she is usually in her room, probably resting or watching movies. Something unique about Deborha is that she is still a teenager, but an aunt to a toddler.





Mackenzie Kure She/Her/Hers University of Lethbridge

Mackenzie Kure is a 3rd year Computer Science student at the University of Lethbridge. In her field, she enjoys that every class and assignment presents something completely new in addition to the donamine rush from successfully compling a project or figuring out a problem. In her free time, you can find her doing absolutely anything outdoors from kayaking to hiking. Something interesting about Mackenzie is that she volunteered as a nanny in Cameroon for a year.





student at Uni Marketing marketing/sou costumer beh data reflect in her working on and watchin Something inter it is actually a G

ally active e runnino. ut Rebecca d lover of she studied Ger and can only ren Ger

lusiness

he Schulich

University,

intersection

operations,

reading.

that led to us business nizations, in

LTechnologies

MENTORSHIP

TRUST

STUDENTS



Carlssa Cassano

SESSION 3

University of Regina



Nicole is a 5th year Haskavne School of Business Commerce Major with a focus in



Adrienne Garber She/Her/Hers

Senior Higher Education Strategist Adrienne Garber has been at Dell Technologies on

the Higher Education team for 2+ years. The best part about her role is working instructors to brainstorm new and interesting ways to use technology in their classes to help students learn. Adrienne is professionally proud of competing in the DARPA Grand Challenge to race self-driving vehicles against each other in the deserts of Southwestern United States. One of her aspirations is to learn how to code in Python. A fun fact about Adrienne is that she has lived all over the world including Spain, Portugal, Peru, and Argentina.



C5

DI

D.

W.

Di

-

th

pa

21

p. ot

Si

EC.

W.

Si

h

0.0

21

-

DCLLTechnologies

Soar with MENTOR!

MENTORSHIP EXPERIENCE NETWORKING OPPORTUNITIES REACH

MENTORS

HOME MENTORS STUDENTS SPEAKERS SESSION 1 SESSION 2 SESSION 3 SESSION 4 CONVERSATIONS

Peter Alexiou

Hc/Him/His Senior Director, Canada PreSales



in his +21 years career with Dell Technologies. Peter has held several positions, including Account & Advisory SE Roles, Federal and HealthCare Presales Manager, Eastern Canada Presales Manager, Canadian Commercial Presales

technology discussions with customers across Canada focused on advanced solutions with the intent to help solve business challenges in agility, operational efficiencies, Cloud, Al, and digital transformation.

way we approach our day-to-day culture and life.

She/Her/Hers

Tonya Archer has been at Dell Technologies for over 10 years. The best part about her role is that she gets the opportunity to learn something new almost every single day and work with a widevariety of stakeholders. Tonya is professionally proud of her willingness to take risks in her career and be flexible to "oo with the flow" on the outcomes. Her aspirational goal is to one day work for the United Nations Refugee Agency (UNRA), lending a hand to the many displaced persons globally and hopefully having a positive impact on their lives. The one interesting fact



She/Her/Hers

years and in the Technology Industry for I than 25 years. The best part about her ro Channel is that she is deeply immersed in dynamic teams within Dell and also extern Dell with the Partner Community that she manages. Something Christine is professi proud of is the trust and collaboration she cultivated within all the groups she engage One of her daily goals is to bring people t and motivate the team(s) to progress in u towards the common target. Something

Coral Bliss Taylor

She/Her/Hers

Account Executive

Coral has been at Dell Technologies for 3 years. The best part about her role is cultivating customer relationships and supporting digital transformation. Coral is professionally proud of the positive feedback received from customers and colleagues. One of her goals and aspirations is to play polo. Coral is an amateur show jumper in her spare time.



Beth Cairns-Cooper

She/Her/Hers

Beth Cairns-Cooper has been at Dell for 5 years. The best part about her role is working with others to help them do their job and assisting career progression. Beth is professionally proud of her understanding of the end-to-end business. One of her goals is to be the best manager possible and lift others to their full potential. Beth is an avid woodturner



Edrea de Sousa

She/Her/Hers Advisor - Project Management



Edrea has been at Dell for under a year. The best part about her role is being able to help get things done. Edrea is professionally proud of being able to learn and upskill constantly in an effort to grow. One of her aspirations is to be part of a product or service that will change peoples lives. Something unique about Edrea is she has lived in 6 countries over the last 10 years.



Aaron Hobbs Hc/Him/His Sr Manager

Aaron has been at Dell Technologies for 6 years.

The best part about his role is the opportunity to support the career development of his team through their journey with Dell.

Something Aaron is professionally proud of is leading the development and growth of the Medium Business segment for Western Canada. One of his goals/aspirations is to spend a few years working in South East Asia at some stage in his career. Something unique about Aaron is that on the weekends you will find him riding & racing dirtbikes.



Jennifer Huntington She/Her/Hers Account Manager



a 2 year old boy named James and in her free time she enjoys playing Dungeons and Dragons and loves James Bond movies.





SI 0.5



organization for Dell Technologies.

Director, and Canadian Presales Leader Today, he and his team are responsible for leading

But what may be most exciting is what the digital future holds and how we here at Dell influence the

Peter lives in Ottawa with his wife and two university-aged children.

Tonya Archer

Sr. Program Manager



Christine Armstrong Partner Account Manager Christine has been at Dell Technologies fr







years. The best part about his role is the opportunity to engage and interact daily v customers, partners and colleagues alke. Something Gregor is professionally proud track record for success and achieving sa results with spirited teamwork, positive er and good fun! One of his ongoing person:

Every day is a perfect day!

commitments is to maintain a healthy, ball

career and lifestyle. Something interesting

Gregor is that he and his wife are proud p

twin boys - both of whom are embarking

own professional careers as articling laws











intel

Career Readiness





Intersalogye - CDeficeIntianal Use - Confidential





New Technologies

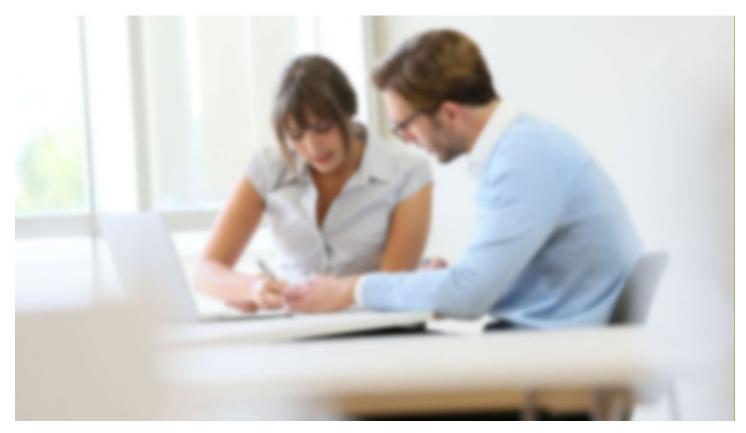




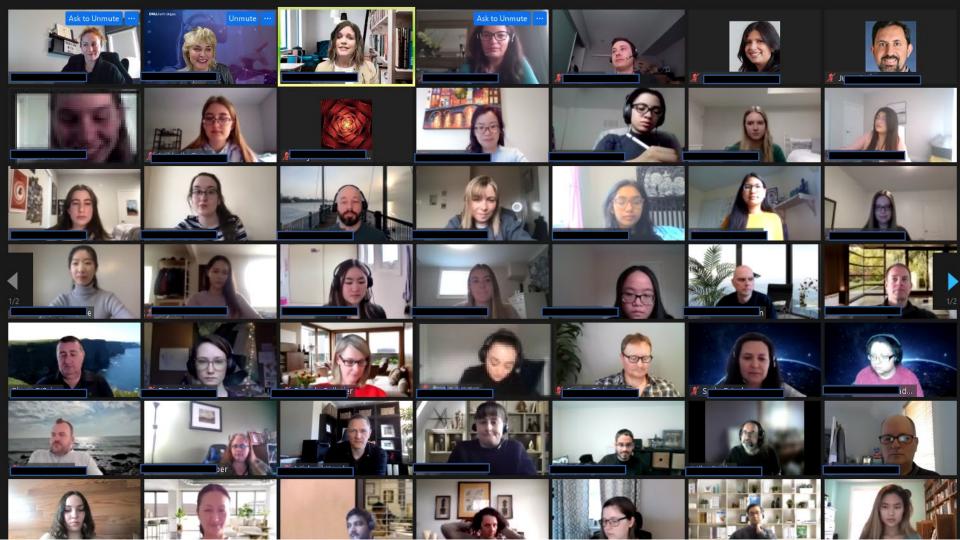




Mentorship Speed Networking







Level 2 1:1 Experience

SOAR with MENTOR Cohort 4 (Level 2 ...

Session 1 A/synchronous Meetings between Wed. Oct. 19th - Mon. Oct. 31/22	Opening Synchronous Activity: Get to Know you! Chat with each otherand then Learn more about each other and the community on this padlet.	Career Readiness & Technology Today Recording Listen to these recordings on your own time: Career Readiness Keynote - Mentoring Tech Today Keynote - Cloud	Conversation Guide questions Questions to guide your synch conversation
Session 2 A/synchronous Meetings between Wed. Nov. 2 - Mon. Nov. 21/22	Opening Synchronous Activity: Get to Know you! Two Truths and Lie Share 3 things about yourselves with each other. Two should be truths and one a lie. See if you can guess what are the truths - and which one is the lie! Post it to the community to see what others think!	Career Readiness & Technology Today Recording Career Readiness Keynote - Digital Branding. Tech Today Keynote - Artificial Intelligence.	Conversation Guide questions Questions to guide your synch conversation



Social Time!

Nov. 9/22

Join the Synchronous Session!

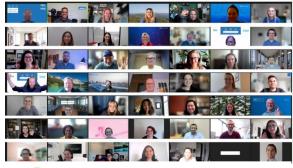
Watch Them #SoarwithMENTOR! #WomeninSTEM



Maddie Miller, CPA • 1st Product and Solutions Sales Specialist, Canada Federal Reshared from Dhiren Patel, PMP • 2d • 🕲

...

Great to be a part of such a fantastic program! #SOARwithMENTOR #iwork4dell

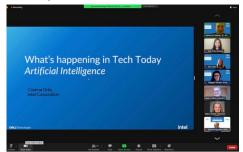


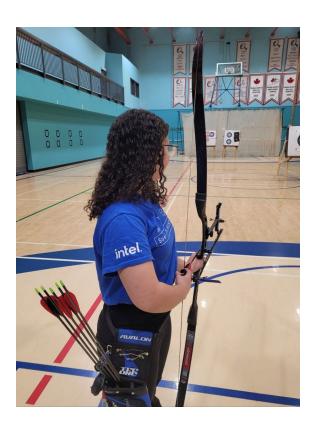
Anh Tran • 2nd Student at Austin Community College

2

...

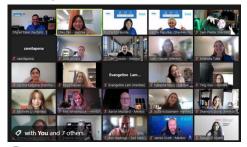
Thank you Dell Technologies for providing me with such a great opportunity to work with amazing women in STEM with #soarwithMENTOR #WomeninSTEM #delltechnologies







I wasn't able to get around to posting until now but wanted to say a huge thank you to the Dell SOAR with MENTOR program for hosting an amazing and informative session! Had a ton of fun chatting with my mentor Chris James and looking forward to the future sessions :) #SOAR #SoarwithMENTOR #dell #delltechnologies



Paris Khorami • 1st Marketing Lead

...

...

Another wonderful session filled with inspiring #women in #stem who have paved the way for us who are passionate about what the future in STEM can look for us. Thank you to Bethany Cathey and Christine Bradley for your empowerisee more



DCLTechnologies

Student Voice Committee (SVC)



Swathi Thushiyandan



Yip (Melody) Hoi Ching



SeungA Jung



Kellie Stevenson



Chhavi Shah



Yukti Sehgal



Gayathri Rajendran



Vladyslava Diachenko

DCLTechnologies

SwM Apprentices



Mikhaila Tutte Western U



Esther Tran Calgary U



Ruthba Tayiha U of T



Athena Slater Toronto Met



Kiana Darrell U of Vic



Maliha Chowdhury Calgary U



Rebecca Aharon York U

DCLTechnologies

© Copyright 2020 Dell Inc



Alicia Lin • 1st

Mathematics Student at University of Waterloo | Seeking Fall 2021 COOP 2d • 🕟

Honoured and looking forward to being a mentor for the **Dell Technologies** #GirlsWhoGame program - helping to empower young ladies interested in STEM! I value all the connections I've been able to make, and I'm excited to give back and share what I've learned with the girls in the program.

Thanks for organizing the GWG Mentor Kick Off event Katina Papulkas!







Replying to @ZeliaMCT

#GirlsWhoGame mentor sharing/discussion

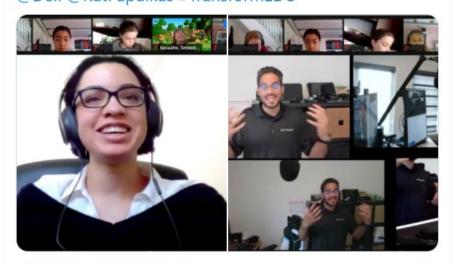
Girls in STEM #Trailblazers

R leading & creating a pathway for other girls

🛤 careers paths look different for each of us

🛤 biases in Al

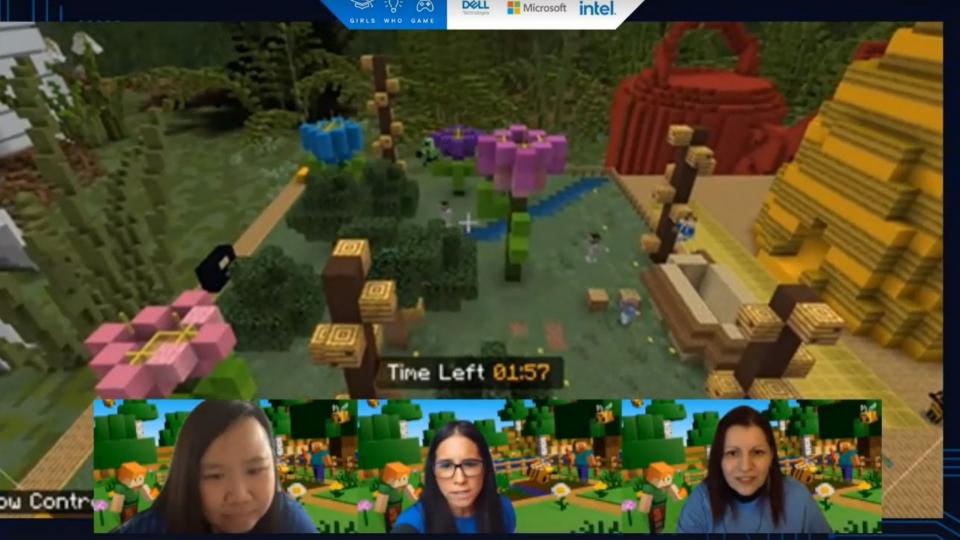
surround yourselves with a support system
 @Sebasualto @McM_MsR
 @Dell @KatPapulkas #TransformEDU



12:49 PM · May 6, 2021 · Twitter Web App

GWG STEM Esports Event Judges







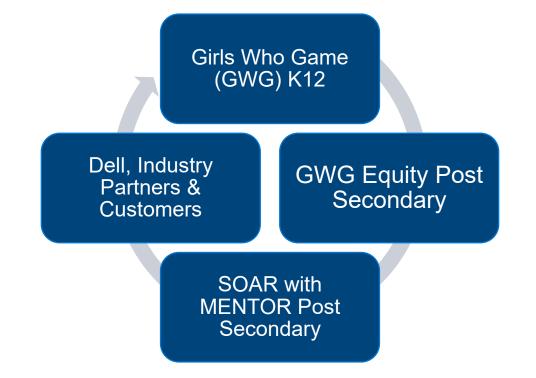








Female Centric Ecosystem –Game Play, STEM, Empowerment & More!





How Might We Move Forward with Equity?

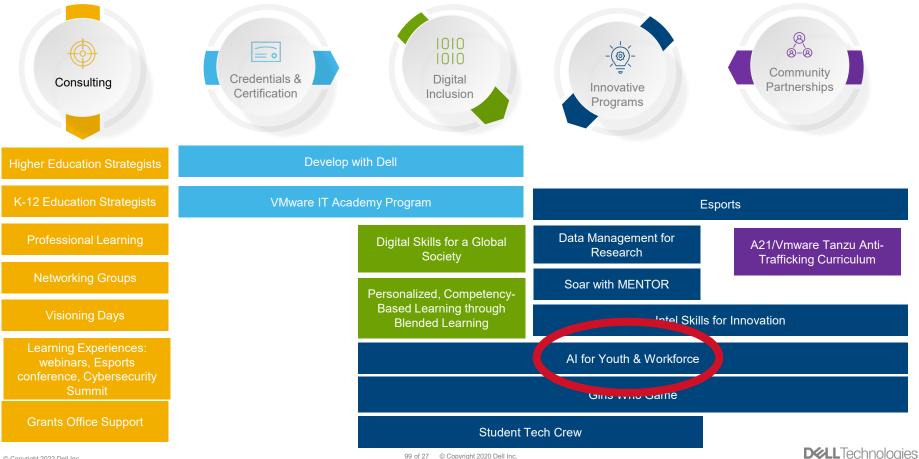
Partner and Collaborate in Support of Student Centred Learning

Explore the "Art of the Possible" with Digital Inclusion

3 Focus on students, staff, and communities for a better for tomorrow

2

What is Dell doing to partner & fill the gaps in education?



© Copyright 2022 Dell Inc. Internal Use - Confidential

99 of 27 © Copyright 2020 Dell Inc.

Building An Al Ready Generation

Intel[®] AI For Youth : Global AI Readiness Program.

Master Orientation Package

Katina Papulkas

Dell Education Strategist



Intel[®] Al For Youth

Empower Youth on AI Tech and Social Skills, in an Inclusive Way.



Bold 2030 commitment and call to action with government partners worldwide

MAKING TECHNOLOGY FULLY INCLUSIVE AND EXPANDING DIGITAL READINESS



intel

Digital Readiness Partnership Programs Portfolio



intel

Intel[®] AI For Youth Program

Target Audience : High school students in K12 Schools / After Schools Age : 13-19. Pre requisite: No coding experience required. Only foundational math & statistics skills.



Empower youth with AI tech and social skills in an inclusive way

ý- Deep understanding of AI

 Demystify AI for youth and equip them with the skillset and mindset required for AI readiness.

Access and use of AI toolsets

 Democratize access to AI tools with Intel technologies and train youths to use them skillfully.

n

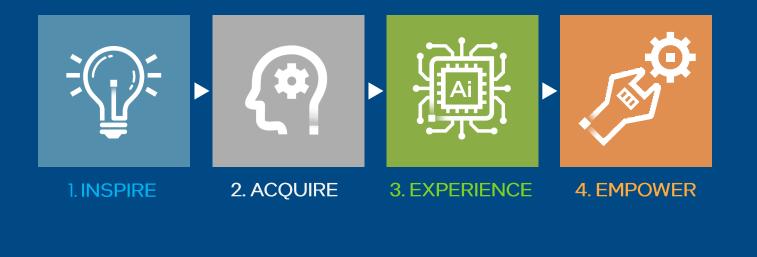
intel



Create solutions with AI

Meaningful social impact solutions as evidence of achievement.

The Learning Journey

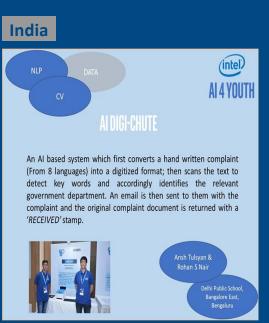


4-stage learning journey to equip youths with the mindsets and skillsets for AI-readiness

intel

1

Project Examples



Poland



Eye supported computer control interface

Authors: 3 Secondary School under patronage of st. Jan Mentor: Ignacy Stepka Kante in Poznań Dariusz Szyfelbein Jakub Rapsiewicz The project aims to create a tool that will allow you to use your computer using only sight, without the need for a mouse or keyboard. Potential

use that was our inspiration is computer use by people with physical disabilities. Our work allows you to read books, websites and various documents without having to scroll the page up / down with the mouse. The program, using a webcam in a laptop, analyzes our head, eye positions and direction of sight, determining a point on the screen where the user's eyes are directed. If this point appears to be at the top of the screen, the document is scrolled up and down, if the sight is at the end of the page.

MOTIVATION

pod was to enable popple with physical disabilities and peo-nes to operate the computer. We are both eterested in n

Camera image reading and analysis





PROCESS DESCRIPTION

e operating pattern is very complex and it took a long time to get the current suit. We start by collecting the data necessary to calitrate our Al model, this nocess involves analyzing the image from the laptop webcam while displaying the onto to which the user should direct his eyes. Later, in order to be able to centrula, was necessary to choose the optimal structure of the artificial neural network consible for credicting points on the screets to which the eves are directed, which determined by analyzing the image from the webcam. This process required a lo graph analysis, searching for dependencies between given configurations and any creating a genetic agenthin, which within a two days of calculations revealed in currently used network model, which we will use to compile the final model. Then e can proceed to the use of the program itself, which reads an image from the etcam in real time, passes it to the analysis singl, which, based on the received anameters, tries to predict where the screen the user is looking. Once the program

S. Korea

0

S

c

0

т

Φ

0

Φ -

ŝ

Φ

-= 0

Ξ

0

c

3

ŝ

=

m





a Security Interphone for Blind

He opened the door without knowing who visited the house, but he was a bad person, so he was able to prevent possible crimes by informing them of who they are with artificial intelligence.







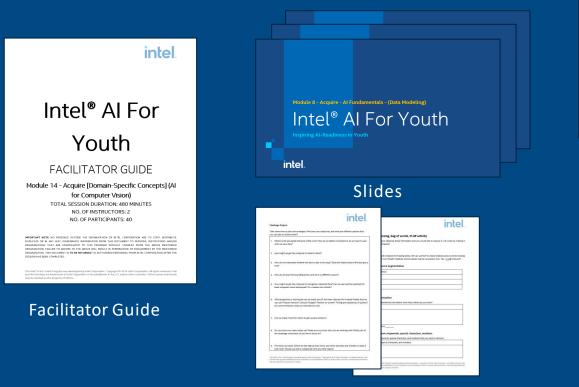
SunYeong-Chol, JinWoo-Lee

We will strive for the socially weak.



Dell Customer Communication - Confidential

Content Form



Student Activity Guides

-CI	ass-Coding-	Lab/	×	ICCL-1st		×	+									-	
oca	alhost:8888	3/note	books/cor	ntent/lesso	ns/02/In-	-Class-Cc	C	Q. 56	arch		습	Ó	◙	÷	ŵ	6	
	💭 ju	іру	ter	ICCL-1	st (unsave	ed changes)										2	
	File	Edit View Insert Cell Kernel Widgets Help									Python [defa				t] 😐		
	8 +	3<	26	^	H	C Code		~		CellToolbar	•	ü	۰				
	In	[*]:	<pre>name = print("</pre>	input("Er Hello", r	nter your name)	ram in Jupy • name: ")	ter No	ebook									
	In	[*]:	Enter	your nam "Mike")	e: mui												
	In	[]:															

Jupyter Notebook



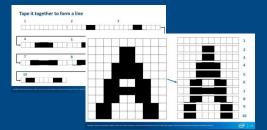
Curated Games & Online 3rd party sites

Engaging Content Examples

ACQUIRE



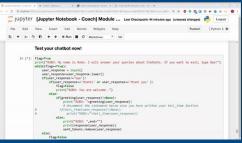
Human Neural Network game where youth act as nodes in a neural network in order to "classify" an image.



Pixel It Game where youths attempt to "train" a model to identify a written letter.



Jupyter notebook exercises with Intel OpenVINO for CV module.



Jupyter notebook exercises on Al Chatbot for the NLP module.

EMPOWER



Systems mapping exercise to determine causal relationships in a social issue prior to solutioning.



Futures wheel exercise in the AI Ethics module to identify direct and indirect effects of AI solution.

intel

Module Summary – AI Youth Express for K12



Module Summary – Diploma Program for Community College

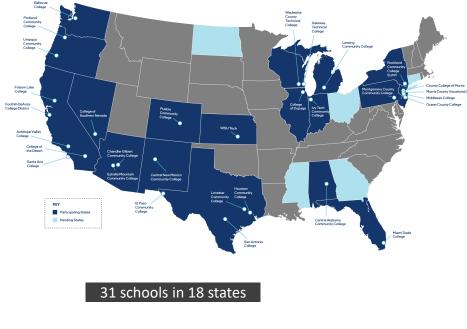
Programming Industry Use of AI – Part 1 Fundamentals (No-Code) (7h) Programming Required) (11h)	7. Introduction to AI Project Cycle (1.5h) 8. Common Trade Applications of AI (9.5h) • Predictive Maintenance • Recommendation System • Viral Post Prediction • Employee Attrition Prediction • Insurance Fraud Detection • Quality Assurance System 9. Introduction to Programming using Python (3h)	Computer Vision ^a Statistical (28h) Data ^a (28h) 9 D	L/DL Techniques (includes SL, UL, RL) (4h) 17. Data Import and Processing 18. AI for Statistical Data Walkthrough 19. Guided Example: Predicting Loan Approval [†] 20. Basic Techniques in Computer Vision 21. From Traditional Computer Vision to AI 22. Types of Inference Models with OpenVINO and NCS2 23. Guided Example: Pneumonia Detection [†]	(24h)	Students will apply their acquired knowledge to <u>solve at least two of the i</u> real-world problems. They will use algorithms & libraries of their choice to build their AI solutions (following the AI Project Cycle). 36. Solution Building 1 Building AI Solution for Health Tech	Practical Training (4 months)	Industry Training Attachment to trade- relevant employers Simulated Training Trade-relevant sample project for Students not working with employers
	Recommendation System Viral Post Prediction Employee Attrition Prediction Insurance Fraud Detection Quality Assurance System 9. Introduction to Programming	sion	 Al for Statistical Data Walkthrough Guided Example: Predicting Loan Approval⁺ Basic Techniques in Computer Vision From Traditional Computer Vision to Al Types of Inference Models with OpenVINO and NCS2 	1	They will use algorithms & libraries of their choice to build their AI solutions (following the AI Project Cycle).	cal Training (4 months)	relevant employers Simulated Training Trade-relevant sample project for Students not working with employers
	Insurance Fraud Detection Quality Assurance System 9. Introduction to Programming	Computer Vision [®] (28h)	21. From Traditional Computer Vision to Al 22. Types of Inference Models with OpenVINO and NCS2	(24h)		cal Training	Trade-relevant sample project for Students not working with employers
ramming amentals (7h)		Com			building Al Solution for freath rech		
2 8 2		NLP ³ (28h)	24. Data Collection & Processing for NLP	Building (24h)	(e.g. Fitness Tracking)] 39. Practi	
Frog	10. Python Functions & Packages (NumPy, Pandas, Scikit Learn) (4h) 11. Common Trade Applications of AI (24h)		25. Classification for NLP 26. Creating a Chatbot 27. Guided Example: Hotel Reception Chatbot *	Solution	37. Solution Building 2 Building Al Solution that Helps Companies Predict/Forecast	tion Building 2 Al Solution that Helps ies Predict/Forecast	institute)
Part 2 h)	Novice Level 1. Predictive Maintenance using Linear Regression 2. Recommendation System using KNN Model	29. AI E	28. CGS ^ – Social Emotional Skills (3h) 29. Al Ethics (2h) 30. Al Project Pitfalls (4h)		Inventory Level) 38. Solution Building 3	lution Building 3	
ry Use of Al – oding Approa	Intermediate Level 3. Viral-Post Prediction using K-Means 4. Employee Attrition Prediction using Linear Regression	loT (1/2, 16h)	31. Introduction to Implementing IoT 32. IoT for improving operational		Object of Value (e.g. Visual Inspection/ Classification)		
Indust (Cc	Advanced Level 5. Insurance Fraud Detection using Random Forest 6. Quality Assurance System using	IoT (2,	33. IoT for improving customer satisfaction /2, 8h) 34. Working with Intel® RealSense		Program Duration: 121h – 216h (excluding Practical Training)		
Artificial Neural Network 12. Deployment: Visualization (Dashboard) (4h) 13. GGS ^ – Design Thinking (4h) 14. GGS ^ – Systems Thinking (3h)		35. Developing Solutions with Intel® oneAPI (8h) 1. OneAPI Data Analytics Library 2. OneAPI Deep Neural Network Library			 ¹ excludes Programming Fundamentals ² excludes 2 domains, IoT and OneAPI modules ³ Students must complete min. 1 domain † Indicative examples, can be expanded by institution as needed A CG = Career Growth Stills 		
1	7. 5 550 7. 1 - Part 2 (Coding Approach) (24h) (24h) (24h)	11. Common Trade Applications of AI (24h) Novice Level 1. Predictive Maintenance using Linear Regression 2. Recommendation System using KNN Model Intermediate Level 3. Viral-Post Prediction using K-Means 4. Employee Attrition Prediction using Linear Regression 2. Intermediate Level 3. Viral-Post Prediction using K-Means 4. Employee Attrition Prediction using Linear Regression Advanced Level 5. Insurance Fraud Detection using Random Forest 6. Quality Assurance System using Artificial Neural Network 2. Deployment: Visualization (Dashboard) (4h) 3. CGS ~ Design Thinking (4h)	11. Common Trade Applications of AI (24h) Novice Level 1. Predictive Maintenance using Linear Regression 2. Recommendation System using KNN Model 3. Viral-Post Prediction using K-Means 4. Employee Attrition Prediction using Linear Regression 1.1. Commendation System using KNN Model 3. Viral-Post Prediction using K-Means 4. Employee Attrition Prediction using Linear Regression (1/2, Advanced Level 5. Insurance Fraud Detection using Random Forest 6. Quality Assurance System using Artificial Neural Network 3. Deployment: Visualization (Dashboard) (4h) 3. CGS ^ - Design Thinking (3h)	11. Common Trade Applications of AI (24h) 27. Guided Example: Hotel Reception Chatbot * Novice Level 28. CGS ^ – Social Emotional Skills (3h) 1. Predictive Maintenance using Linear Regression 29. Al Ethics (2h) 3. Viral-Post Prediction using K-Means 30. Al Project Pitfalls (4h) Intermediate Level 30. Al Project Pitfalls (4h) 3. Viral-Post Prediction using Linear Regression 31. Introduction to Implementing IoT (1/2, 16h) 4. Employee Attrition Prediction using Linear Regression 31. Introduction to Implementing IoT (1/2, 16h) Advanced Level 31. Introduction to Implementing IoT (1/2, 16h) 5. Insurance Fraud Detection using Random Forest 0T (2/2, 8h) 34. Working with Intel® RealSense 35. Developing Solutions with Intel® OneAPI (8h) 1. OneAPI Data Analytics Library 2. OneAPI Deep Neural Network Library 2. Deployment: Visualization (Dashboard) (4h) 2. OneAPI Deep Neural Network Library 2. OneAPI Deep Neural Network Library	11. Common Trade Applications of AI (24h) 27. Guided Example: Hotel Reception Chatbot * 3 Novice Level 1. Predictive Maintenance using Linear Regression 28. CGS ^ – Social Emotional Skills (3h) 29. Al Ethics (2h) 30. Al Project Pitfalls (4h) 30. Al Project Pitfalls (4h) 31. Introduction to Implementing IoT 32. IoT for improving operational efficiency 33. IoT for improving operational Linear Regression 10T (1/2, 16h) 34. Working with Intel® RealSense Advanced Level 35. Insurance Fraud Detection using Random Forest 6. Quality Assurance System using Artificial Neural Network 35. Developing Solutions with Intel® oneAPI (8h) 1. OneAPI Data Analytics Library 2. OneAPI Deep Neural Network Library 2. Deployment: Visualization (Dashboard) (4h) 2. OneAPI Deep Neural Network Library 3. CGS ^ – Design Thinking (3h) Intel® oneAPI/DPC++ via Intel® DevCloud (36-40 h)	11. Common Trade Applications of AI (24h) 27. Guided Example: Hotel Reception Chatbot * Companies Predict/Forecast, Outcomes (e.g. Price Forecast, Inventory Level) 1. Predictive Maintenance using Linear Regression 28. CGS ^ - Social Emotional Skills (3h) 38. Solution Building 3 Building AI Solution to Identify Object of Value (e.g. Visual Inspection/Classification) 1. Thermediate Level 30. AI Project Pitfalls (4h) 38. Solution Building 3 Building AI Solution to Identify Object of Value (e.g. Visual Inspection/Classification) Advanced Level 31. Introduction to Implementing IoT (1/2, 16h) 31. Introduction to Implementing IoT (1/2, 16h) 2. Deployment: Visualization (Dashboard) (4h) 35. Developing Solutions with Intel® nealSense Program Duration: 10T (2/2, 8h) 3. CGS ^ - Design Thinking (3h) Intel® oneAPI//DPC++ via Intel® DevCloud (36-40 h) * excludes 2 domains, IoT * care Greer Growth Sk	11. Common Trade Applications of AI (24h) 27. Guided Example: Hotel Reception Chatbot * Companies Predict/Forecast Outcomes (e.g. Price Forecast, Inventory Level) 1. Predictive Maintenance using Linear Regression 2. Recommendation System using KNN Model 28. CGS ^ – Social Emotional Skills (3h) 38. Solution Building 3 Building AI Solution to Identify Object of Value (e.g. Visual Inspection/Classification) 3. Viral-Post Prediction using Linear Regression Advanced Level 5. Insurance Fraud Detection using Artificial Neural Network 31. Introduction to Implementing IoT (1/2, 16h) 38. Solution Building 3 Building AI Solution to Identify Object of Value (e.g. Visual Inspection/Classification) 2. Deployment: Visualization (Dashboard) (4h) 30. Companies Predict/ Forecast, Inventory Level Program Duration: 121h - 216h (excluding Practical Training) 3. CGS ^ - Design Thinking (4h) 1. OneAPI Data Analytics Library 2. OneAPI Deep Neural Network Library * excludes 2 domains, IoT and OneA * Students must complete min. 1 do * Cots e career Growth Skills

Dell Customer Communication - Confidential

Skills Outcome Map



Al for Workforce Colleges

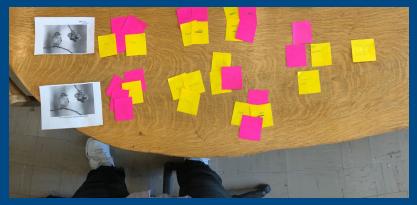


	College	City	State
	Chandler Gilbert Community College	Chandler	AZ
	Estrella Mountain Community College	Avondale	AZ
	Central Alabama CC	Alabama	AL
	Folsom Lake Community College	Folsom	CA
	Foothill Community College	Los Altos	CA
	Antelope Valley Community College	Lancaster	CA
	Santa Ana College	Santa Ana	CA
	College of the Desert	Palm Desert	CA
	Pueblo Community College	Pueblo	CO
	Miami Dade College	Miami	FL
	College of Dupage	Glen Ellyn	IL
	Ivy Tech Community College	Lake County	IN
Y.	WSU Tech	Wichita	KS
	Lansing Community College	Lansing	MI
County College of Morris Morris County Vocational Schoo Middlesex College	Middlesex Community College	Edison	NJ
Ocean County College	County College of Morris	Randolph	NJ
	Morris County Vocational School	Denville	NJ
	Ocean County College	Toms River	NJ
	Central New Mexico Community College	Albuquerque	NM
	College of Southern Nevada	Las Vegas	NV
	SUNY Rockland Community College	Suffern	NY
	Portland Community College	Portland	OR
	Umpqua Community College	Roseburg	OR
	Montgomery County Community College	Blue Bell	PA
	Houston Community College	Houston	ΤХ
	Lone Star College	The Woodlands	ΤХ
	San Antonio College	San Antonio	ΤХ
	El Paso Community College	El Paso	ΤХ
	Bellevue College	Bellevue	WA
	Gateway Technical College	Kenosha	WI
Intel Confiden	al Waukesha County Technical College	Pewaukee	vint

111

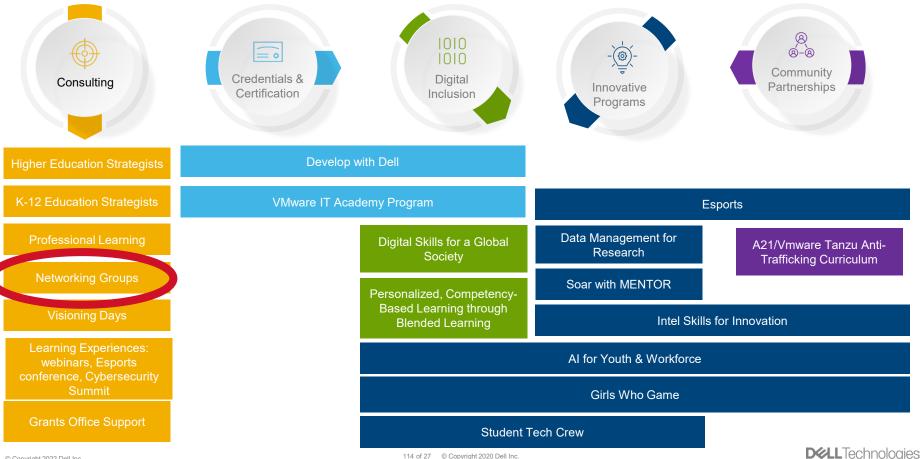








What is Dell doing to partner & fill the gaps in education?



© Copyright 2022 Dell Inc. Internal Use - Confidential

114 of 27 © Copyright 2020 Dell Inc.

Building Capacity - Networking Groups



Areas of Focus













DCLTechnologies

How Might We Move Forward with Equity?

Partner and Collaborate in Support of Student Centred Learning

Explore the "Art of the Possible" with Digital Inclusion

3 Focus on students, staff, and communities for a better for tomorrow

2

Reinvent Learning for the Digital Era

D

 L
 Technologies



Katina Papulkas Education Strategist Katina_Papulkas@dell.com



Go to www.mentl.com and use the code 4637 4606

What are the first three things that come to mind when you Mentimeter think of Dell Technologies?

Menti.com

Enter: 46374606