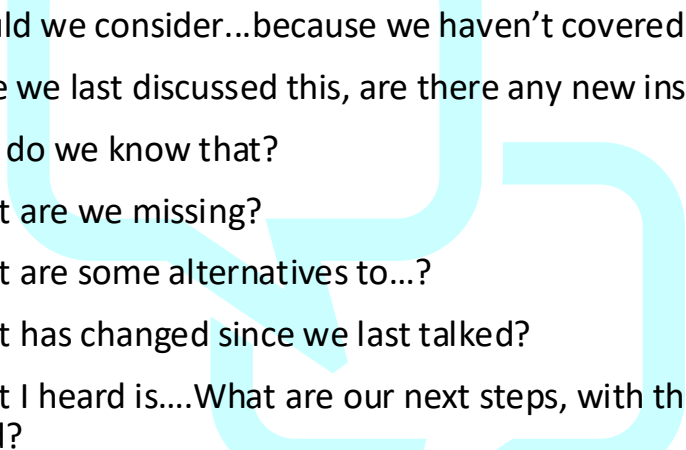


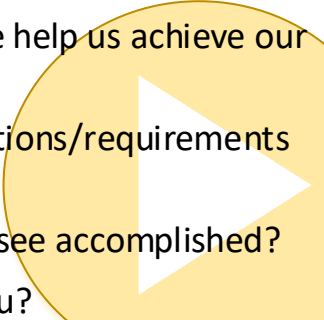
The of Questions

Encourage contribution:



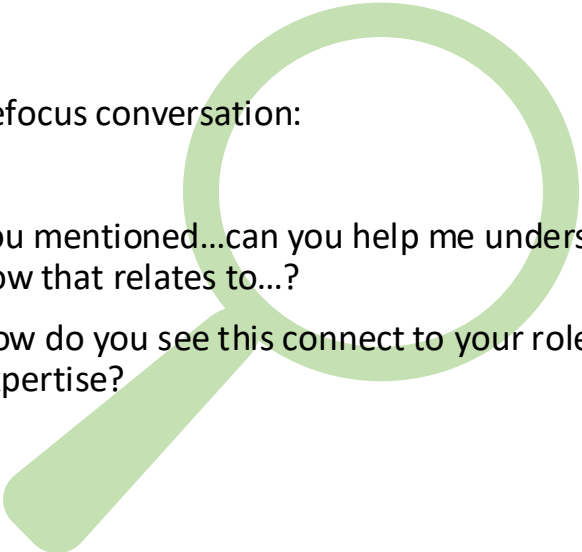
Should we consider...because we haven't covered it yet?
Since we last discussed this, are there any new insights?
How do we know that?
What are we missing?
What are some alternatives to...?
What has changed since we last talked?
What I heard is...What are our next steps, with that in mind?

Start a discussion:



Can you tell me more about this?
How can your expertise help us achieve our goals?
What are your expectations/requirements for this?
What is it you'd like to see accomplished?
What stands out for you?

Refocus conversation:



You mentioned...can you help me understand how that relates to...?
How do you see this connect to your role/expertise?