#### THE 0 TO 100 EFFECT

@SHAWNKANUNGO







# NEW BEHAVIOURS TROLLS MEMES



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Matt Still tells his girlfriend Ginny he has to work on a Saturday and gets Ginny's brother Charlie to take her see the **Movie** "Fast 5".



#### Aussie guy proposes to girlfriend in packed cinema. Best wedding proposal EVER!

Liam Cooper • 8.8M views • 2 years ago

When I decided I wanted to **propose** to my girlfriend Amy, I wanted it to be something pretty special and something she'd never ...

CC



#### The BEST movie theater proposal EVER!!!

andrewmanzano • 1.1M views • 6 years ago

Todd Cavanaugh asks Elisabeth Baldanza (Miss New York, 2007) to marry him with the help of his own action movie trailer.



#### Greatest Marriage Proposal EVER!!! - Romantic comedy movie trailer proposal. You'll cry!

Andrew Pulley • 185K views • 3 years ago

So excited to have been featured on RightThisMinute, Godvine, and Faithit! On August 22nd 2014, I proposed to my girlfriend ...



#### BEST MOVIE TRAILER PROPOSAL WITH HER REACTION

Luminance Wedding Films • 41K views • 2 years ago

Travis held nothing back when planning his **proposal** to his girlfriend Kila. He always said it would be over the top and he sure did ...



#### James Bond Proposal In Cinema

Caters Clips • 1.5K views • 1 year ago

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@ S H A W N K A N U N G O

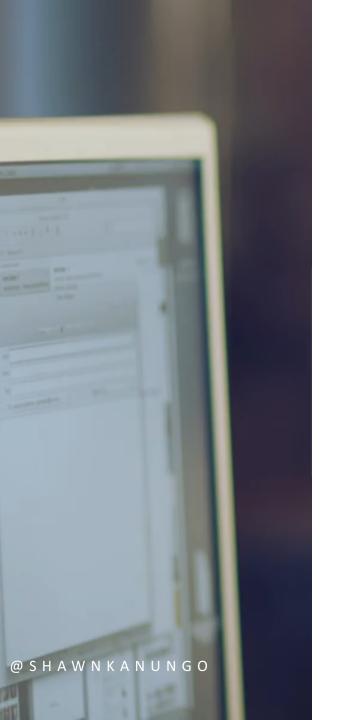


### NEW CHALLENGES

# THE INTERNET LARGEST COPYING MACHINE OF ALL TIME



# NEW CHALLENGES DATA PRIVACY & SECURITY



## NEW OPPORTUNITIES

THE INTERNET IS NOW "DRAG AND DROP"





















## RISING BILLION



## CONVERGING TECH

MOST CHAOTIC ERA IN COMMERCE



### ALWAYS ALWAYS ALWAYS

NEW CHALLENGES
NEW BEHAVIOURS
NEW OPPORTUNITIES



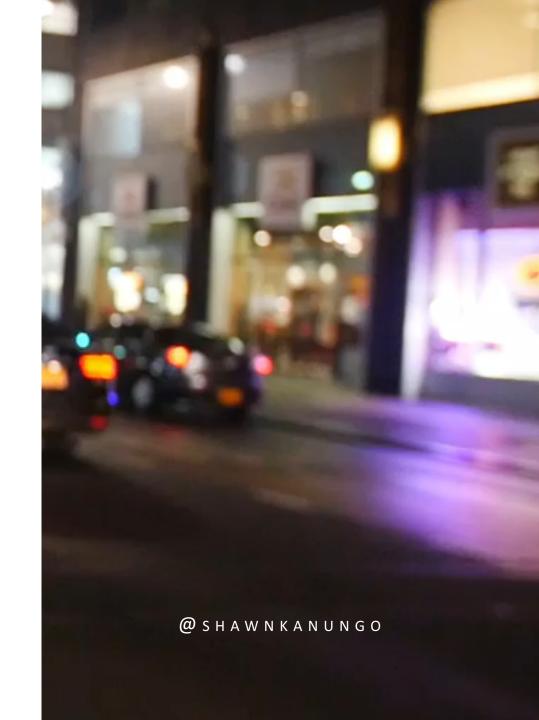








# SHARING **ECONOMY**



## NEW CHALLENGES

AM I SAFE IN THIS PERSON'S CAR?

WHAT HAPPENS IF WE GET INTO AN ACCIDENT?

WILL THIS INCOME BE ENOUGH TO SUPPLEMENT MY BASIC FINANCIAL NEEDS?



## NEW BEHAVIOURS



Carol @Carols10cents

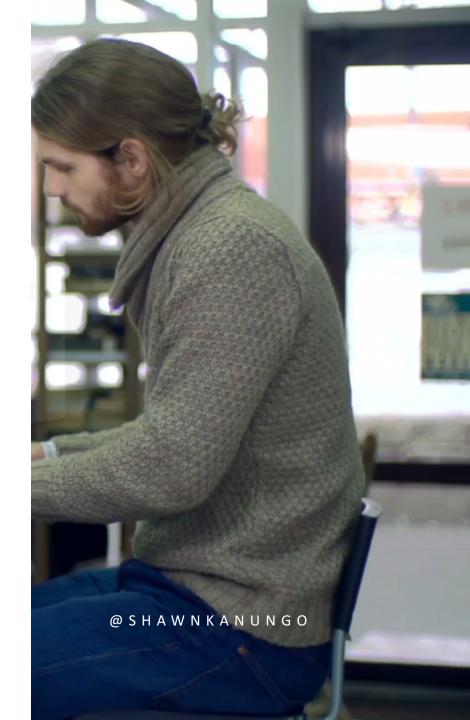


#### 1998:

- Don't get in strangers' cars
- Don't meet ppl from internet

#### 2016:

- Literally summon strangers from internet to get in their car





BASIC UNIVERSAL INCOME RETHINK THE IDEA OF OWNERSHIP

## NEW OPPORTUNITIES









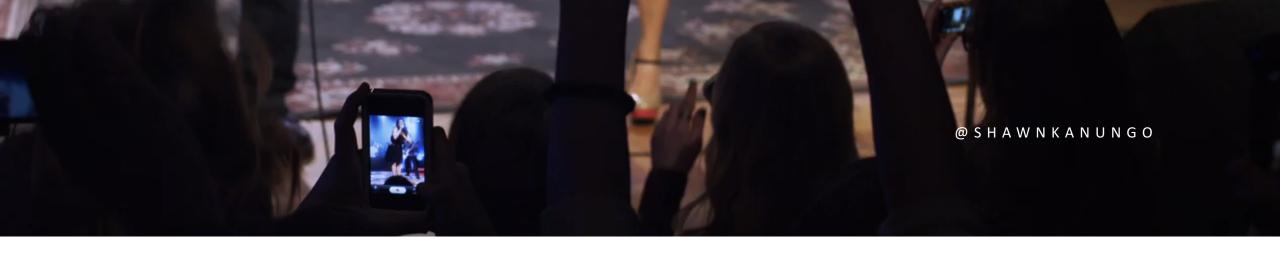
# DIGITAL CAPTURING & STORAGE



## NEW CHALLENGES

WHERE DO I STORE ALL THESE PICTURES?





# WE THROW AWAY 99% OF THE PICTURES WE TAKE NEW BEHAVIOURS



# NEW OPPORTUNITIES



10:44 PM









iMessage Wed, Sep 13, 9:55 PM

Hi bunny.



Thu, Sep 14, 10:47 AM



Fri, Sep 15, 10:10 AM

Avi is coming to Edmonton today.

I told him to tell us if they want to meet tomorrow and that Sunday is tough for us to meet.





















# NEW LANGUAGE GIPHY



# \$600 MILLION VALUATION / 300 MILLION USERS GIPHY











## CROWDSOURCING



# HOW DO I KNOW WHOSE GOOD? NEW CHALLENGES

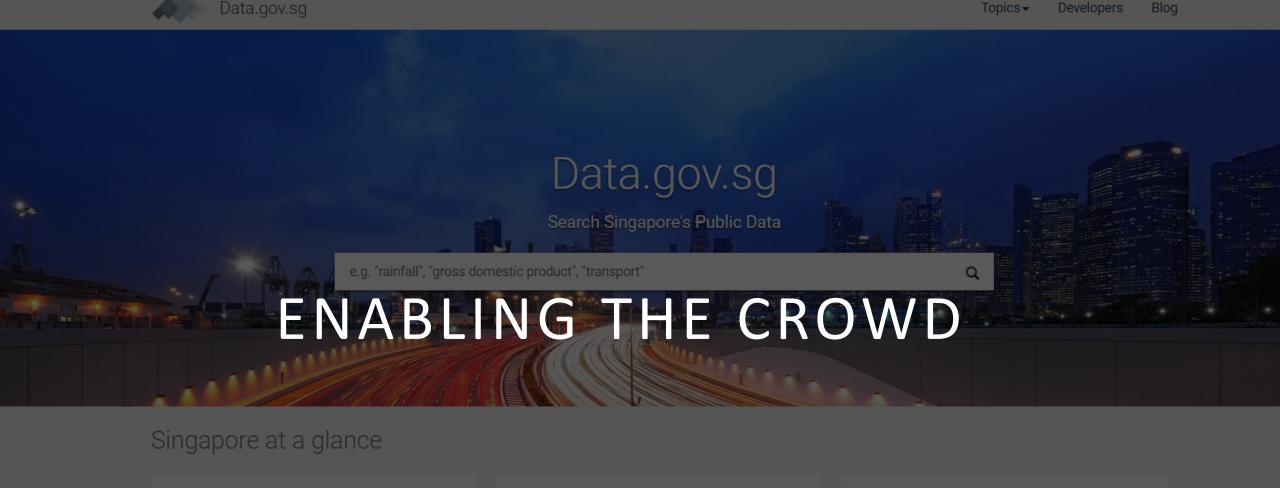
# DO I NEED TO DO THIS? NEW BEHAVIOURS





# CREATE MORE PROGRAMS & SERVICES HIRE MORE PEOPLE

## NEW OPPORTUNITIES



Singapore Residents By Gender, End June,

Total Male Residents Total Female Residents

1,929,526

2,004,033

Crude Birth Rate - Data

9.4

Per Thousand Population in 2016





# SHIPPING







PLEASE AMAZON, I ACTUALLY DON'T NEED ANYTHING

## NEW CHALLENGES

@ S H A W N K A N U N G O

"ALEXA, I'M THINKING OF GETTING A BROOM"

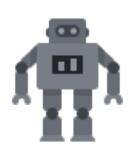
1:30

# NEW BEHAVIOURS

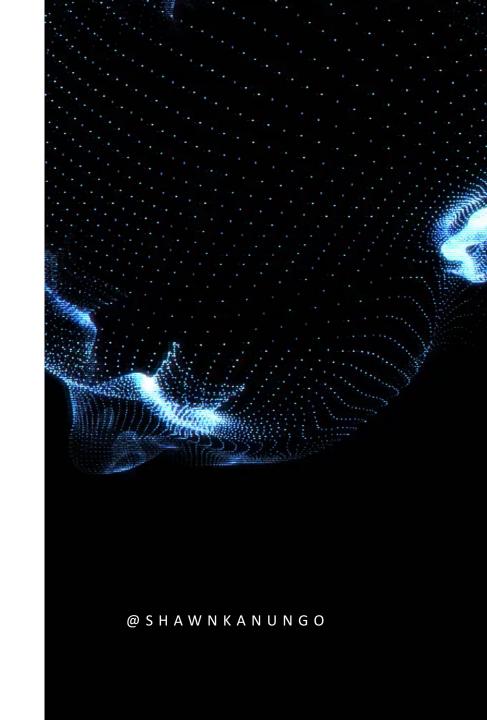
Music Navigation



# RIGHT DRUG TO THE RIGHT PATIENT NEW OPPORTUNITIES



## **AUTOMATION**







**DOCTOR ENGINEER** ACCOUNTANT LAWYER \*MARRY A DOCTOR

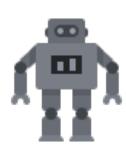
WILL ROBOTS TAKE MY JOB?

# Enter your job

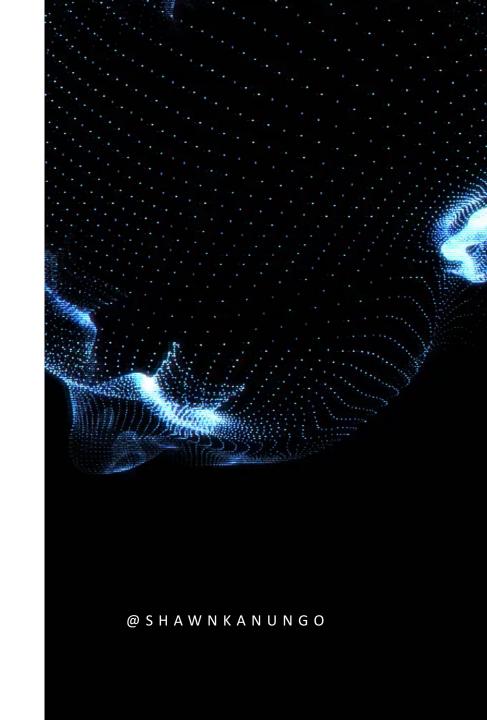
or show random example



**ABOUT** 



### **AUTOMATION**





GATEWAY DRUG TO ARTIFICIAL INTELLIGENCE

#### ROBOTIC PROCESS AUTOMATION

# THE BENJAMIN BUTTON EFFECT

@ S H A W N K A N U N G O

# THE BEST ORGANIZATIONS ARE SELF-LEARNING

THEIR PRODUCTS OR SERVICES BECOME MORE VALUABLE WITH USE



WHAT'S KILLING
INNOVATION?







WHEN THE
IMPROBABLE IS
THE NEW
NORMAL.

WE CAN'T BE FEARFUL.



NOSTALGIA

# WHAT'S KILLING INNOVATION?



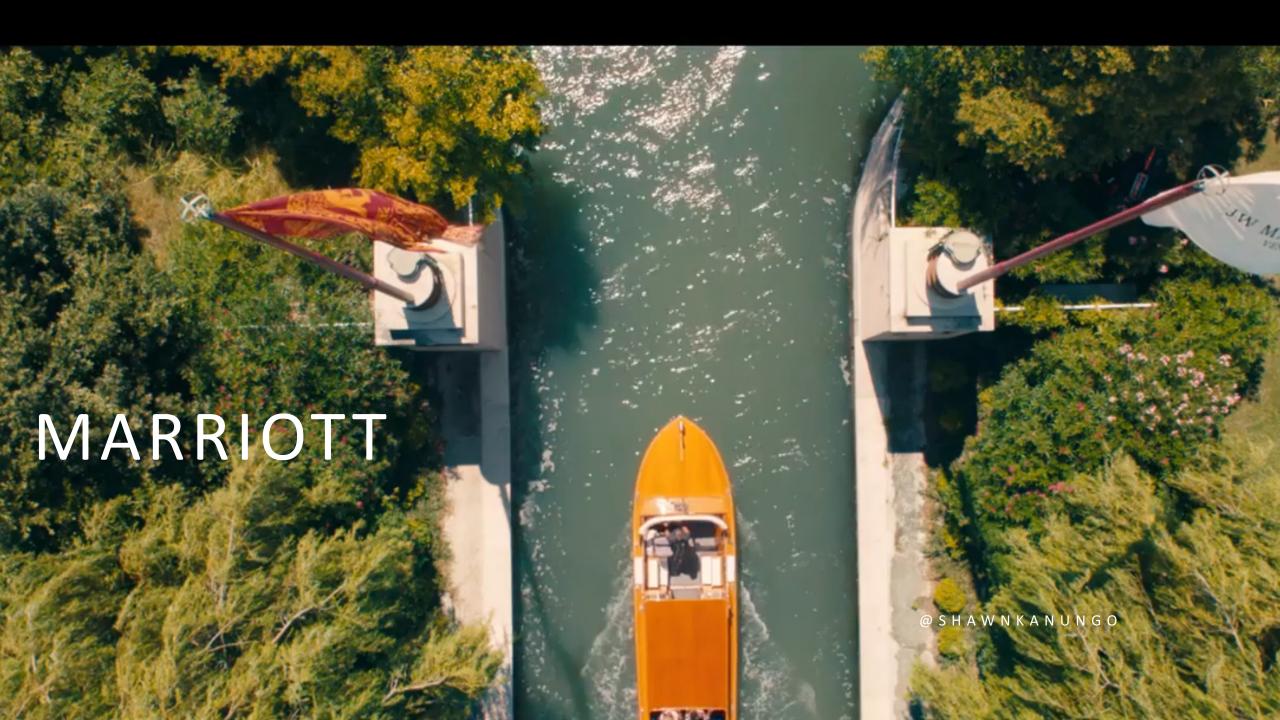
NOSTALGIA

### SAME LEADERS DIFFERENT ERA?

CEO KICKED OUT THE DVD EXECUTIVES OUT OF THE MAIN MANAGEMENT MEETING

THE DVD TEAM WAS
RESPONSIBLE FOR ALL THE
REVENUE AND PROFIT OF
THE COMPANY







AMAZON SOLD BOOKS
SHELL SOLD SEA SHELLS
SAMSUNG SOLD DRIED KOREAN FISH

#### **EVOLUTION**

### NO BAD IDEAS IN TECH





### TRACK ECOSYSTEMS

NOT THE GROWTH OF INDIVIDUAL TECHNOLOGIES



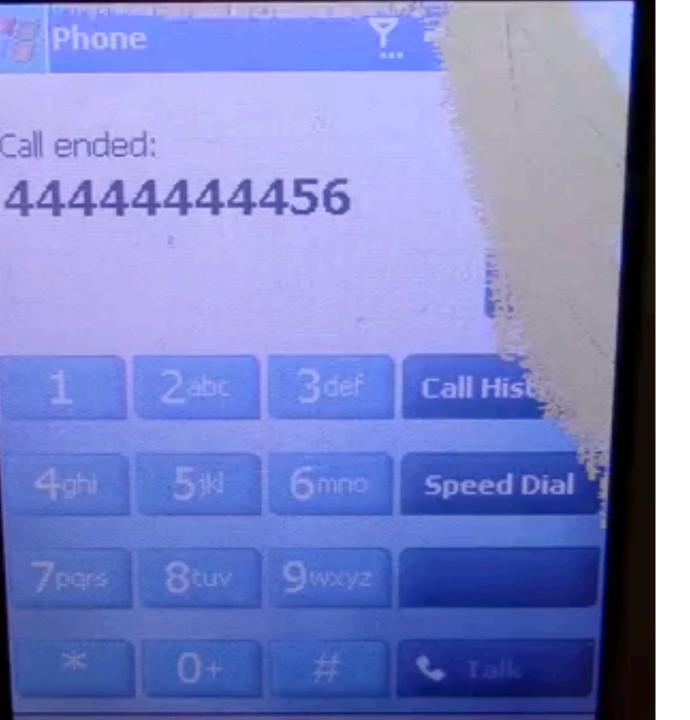


#### STRATEGY IN A DISRUPTIVE ERA

#### COLD TRUTH ABOUT DISRUPTION

THE MOST ESTABLISHED
ORGANIZATIONS ARE THE MOST
UNPREPARED FOR DISRUPTION





### WINDOWS MOBILE MICROSOFT



## BBM VS WHATSAPP BLACKBERRY



SMALL PROBLEMS
SMALL TEAMS
SMALL SPRINTS

#### EXPERIMENTATION

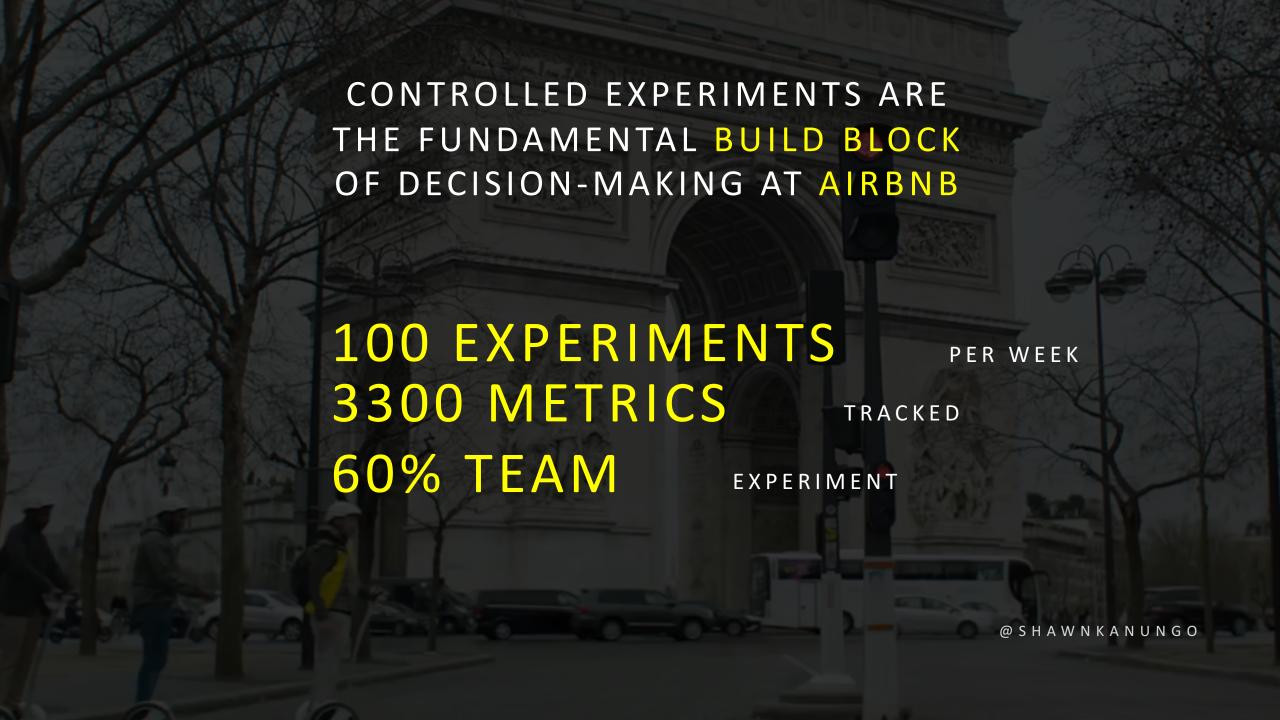


IF YOU DOUBLE THE NUMBER OF **EXPERIMENTS YOU** DO PER YEAR, YOU'RE GOING TO DOUBLE YOUR INVENTIVENESS - JEFF BEZOS, AMAZON

#### WEWORK

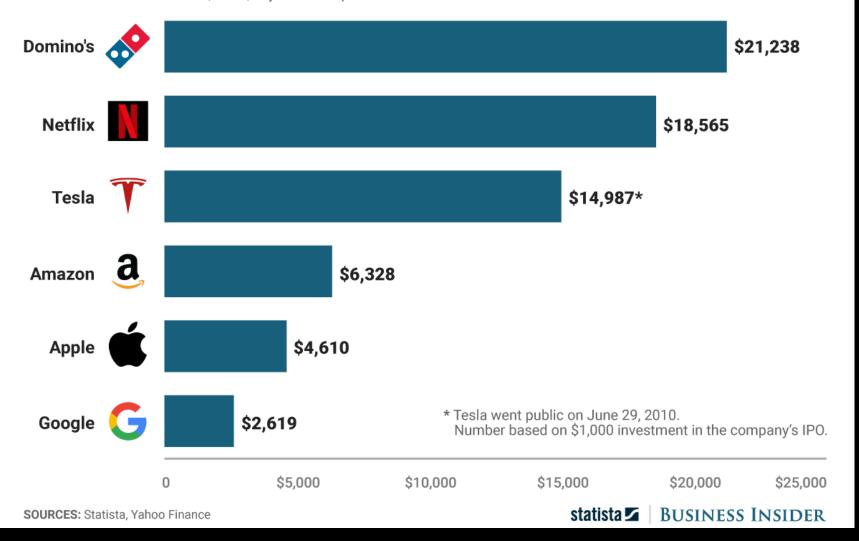
EXPERIMENTING WITH DATA TO BUILD SPACE-AS-A-SERVICE





#### PRESENT VALUE OF \$1,000 INVESTED IN JANUARY 2010

Present value as of March 23, 2017; adjusted for splits and dividends.











THE BEST
EXPERIMENTS
ARE BASED ON
ACTUAL HUMAN
BEHAVIOUR

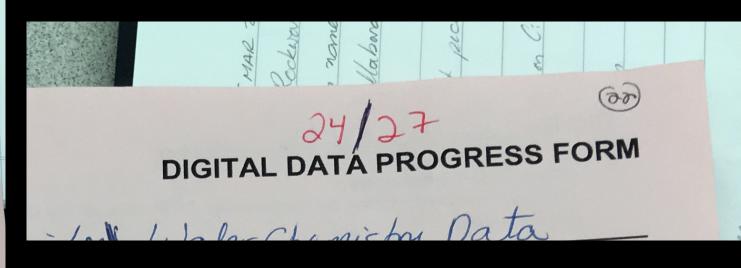


### MEET BARRY

ment	
nkan	

TITLE: Calgary - Lefth bridge (mr. idor) Water Chemisky Data  From Differential for Water Steamstry Mapping in Southern Alberta  (Tabular data) Hab delimined formulation Manager during Step 4  PRIMARY AUTHOR: N. Nakeusta Is there an associated report? Yes No    DIG ID: 2016 - 0041 Assigned by AGS Information Manager during Step 4  REPORT ID: 91  1. Approve Concept Direct leader confirms product is part of approved AGS or AER activity.  Direct Leader: Date: Date: Date: Date: Date With P. 4.  Metadata ID Number(s): 7273  Review Dataset Send GIS data to Joan and tabular data to Barry.  Joan/Barry Amuellance Date: Sept 13/16  Approve Metadata For GIS data, Joan approves. For tabular data, Barry approves.  Sept 13/2016  Create Zip File Oan or Barry creates a zip file containing the shapefiles or tabular data and metadata records. They will place file to Infostore and notify the author.	AGS	DIGITAL DATA PROGRESS FORM
1. Approve Concept Direct leader confirms product is part of approved AGS or AER activity.  Direct Leader: Direct Leader: Date: Date	TITLE: Calgary-Lettable Translater Wells For Tabular data, tab delimike PRIMARY AUTHOR: M. Hake	unidge Consider Water Chemistry Data  Water Chamistry Mapping in Southern Alberta d Format Joaccommany Report 711)  Uska Is there an associated report? Yes No
Direct leader confirms product is part of approved AGS or AER activity.  Direct Leader: Date: Da	DIG ID: 2016 - 0041 Assign	ned by AGS Information Manager during Step 4 REPORT ID:
Metadata ID Number(s):	Direct leader confirms product is part	
Send GIS data to Joan and tabular data to Barry.  Joan/Barry:	Create metadata record. Remember to	7.4.
reate Zip File  an or Barry creates a zip file containing the shapefiles or tabular data and metadata records. They will place file te Infostore and notify the author.	Send GIS data to Joan and tabular dat	
an or Barry creates a zip file containing the shapefiles or tabular data and metadata records. They will place file Infostore and notify the author.	For GIS data, Joan approves. For tabu	
te author notified:	reate Zip File nan or Barry creates a zip file containin	ing the shapefiles or tabular data and metadata records. They will place file

(1) Author: Date: Jan 30, 2017(2) Direct Leader: Date: Jan 30, 2017(2) Direct Leader: Date: Jan 30, 2017(2) Da



@ S H A W N K A N U N G O



#### Shawn Kanungo

Disruptive Innovation | Strategist | Keynote Speaker

Queen & Rook Capital • University of Alberta

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Shawn Kanungo is a strategist and keynote speaker who operates at the intersection of creativity, business and technology. He has been recognized nationally and globally for his work in the innovation space after 12 years ...

