



Shared IT Services for Higher Education & Research

Conference 2018

# Digital Signage

*A Power Solution to Manage and Communicate Messages Campus - Wide*

# Presenters

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# On the Menu Today...

**Beverage:** Introductions

**Appetizer:** Service Overview

**Side Dish:** Using CoolSign & Running a Pilot

**Main Course:** Digital Signage at TRU

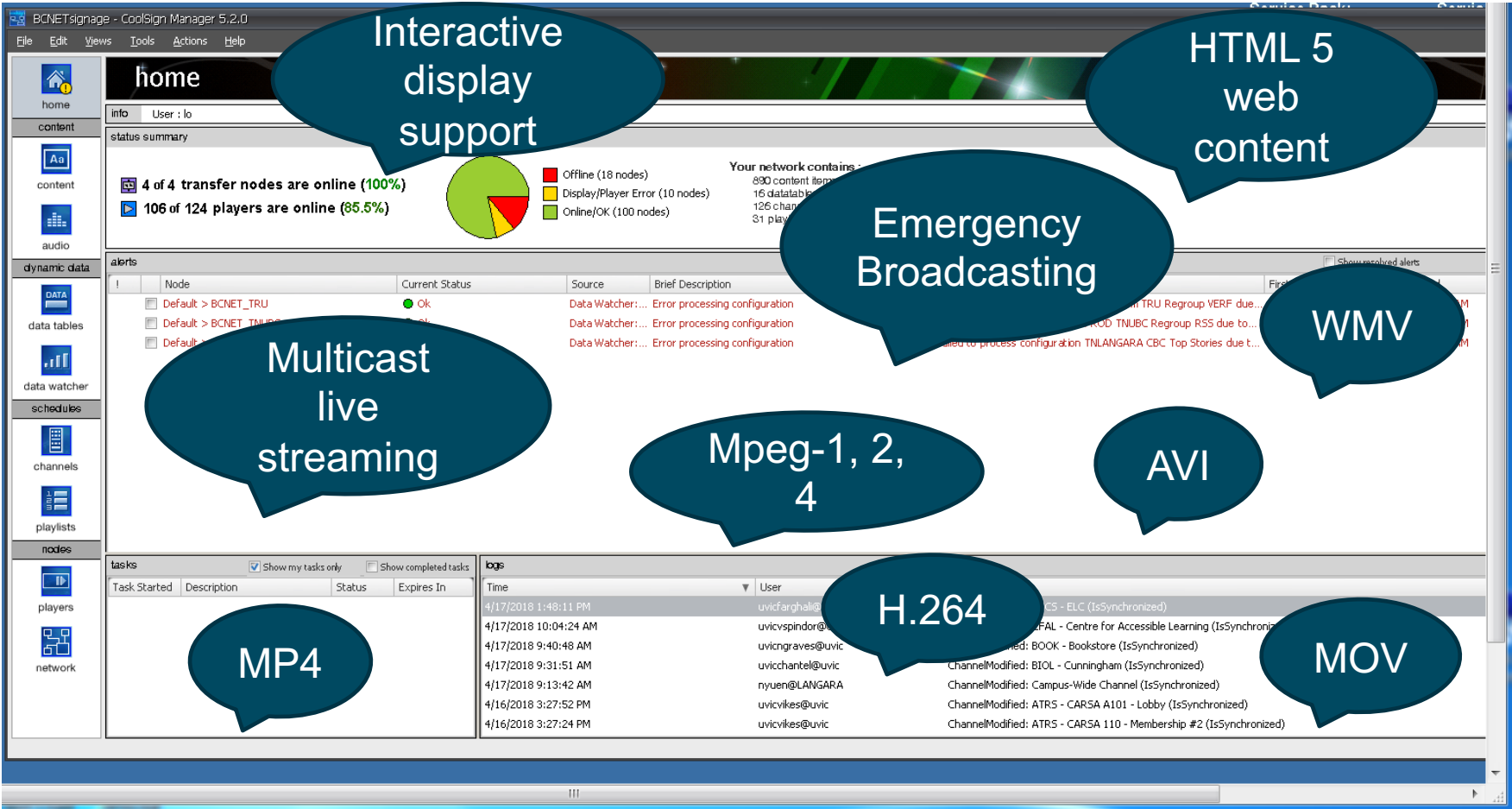
**Dessert:** Q&A

# Digital Signage - Service Overview

- Launched January 2017
- 3 institutions (+2 pilots)
- 143 endpoints
- Haivision
- CoolSign v 5.2
- Windows 7, 8.1 and 10



# Managing Your Digital Signage Network Using CoolSign



# Display your Digital Signage Content in 3 Easy Steps Using CoolSign

## 1. Configure your content's display characteristics

**Content: bw snow**

General Schedule Info Play History Attributes Quick Sets Security

Name:

Version: 3

Format: Landscape Resolution: 1024x671

Size: 692 KB

Duration:

Volume Gain:

**Transition In**

Type:

Length:  seconds Color:

**Content Resize Settings**

☒ Scale content to fit display

☒ Preserve aspect ratio when scaling

**When aspect ratio does not match display**


☐ Crop edges of content

☒ Letterbox content

**Content Activation/Expiration**

Activates: ☒ Now ☐ At

Expires: ☒ Never ☐ At



[Preview Content](#)

## 2. Add your content to a channel


**channel : zz system bw snow**

General Advanced Players QuickSets Security

Name :  Format:

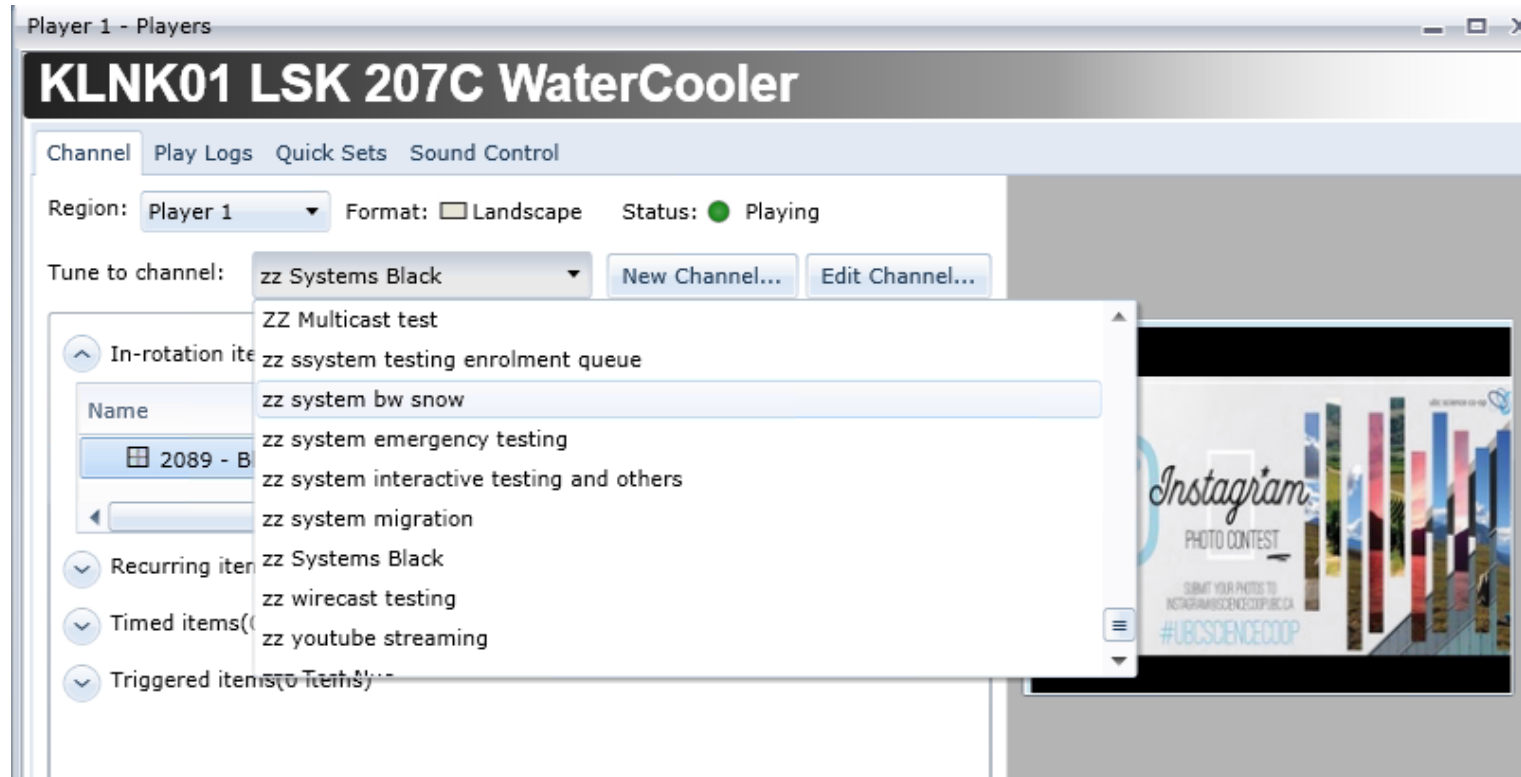
Scheduled Items :

▼ **In-rotation items (1 item)** Playback order :  ◀ Week of April 15, 2018 ▶ Week of April 22, 2018 Options ▼

| Name  | Time | Index    | Starts | Stops | Su | Mo | Tu | We | Th | Fr | Sa | Su | Mo | Tu | We | Th | Fr | Sa |
|---|------|----------|--------|-------|----|----|----|----|----|----|----|----|----|----|----|----|----|----|
| .....  bw snow | :15  | Play 1st | Now    | Never |    |    |    |    |    |    |    |    |    |    |    |    |    |    |



### 3. Assign your channel to a display





# Running a Pilot Project

## What You Need



Windows 7, 8.1,  
10



Content creator  
Signage administrator



sysadmin



# Digital Signage – Service Overview - Cost

## Annual Cost

- Endpoint maintenance
- Server maintenance
- Service management
- EduCloud
- Ongoing support

## One- Time Cost

- Endpoint license
- Server license
- Setup/ Training

*Example service cost for 10 endpoints  
(with **4 members**)  
First Year: ~\$26,500  
Reoccurring: ~\$8,600*

*Example service cost for 10 endpoints  
(with **6 members**)  
First Year: ~\$22,400  
Reoccurring: ~\$6,800*

*\*displays not included*

# Digital Signage at TRU

## ■ The Need

- Replace an aged / no longer supported system
- Emergency notifications to screens from Re-Group

## ■ The Challenge

- Cost and technical support
  - standalone (licensing, backend software costs, managing in-house)
- vs
- hosted (licensing, reduced back end costs and someone else maintain the service).

We don't have many buildings dedicated to particular Faculties so screens are used for all types of messaging.

# Digital Signage at TRU

- IT partnered with TRU Marketing and Communications
- Project started by replacing and relocating existing 12 signs to high 'wait state' areas

One of the goals is to have department/faculties manage the signs in their area and update content regularly along with Campus content being updated by MarCom

This has been accomplished (some what) by using rss feeds from the TRU web site feed the players/screens

## Training

- UBC visited TRU for demonstration and proof of concept.
- Once we decided to move forward, Wilson and Jamal from UBC came to TRU and provided training on;
  - Installation of end-point software and licensing (TRU PC support)
  - Marketing and Communications on use of the system to feed and display content

# Digital Signage at TRU

## New Uses

Career Education installing screens to replace bulletin boards – 5 locations on Campus

- Content managed and updated by department

System has the ability to accept live streaming to the screens, we are planning on using this ability for our June convocation.

# Digital Signage at TRU

## Last Thoughts

Technology piece has been straight forward, the challenge has been resourcing for the updating of the content.

Fresh and relevant content is important!

It's not the cost of the system, it's the resources that you put into the content... that's the key!



Thank You