



Enterprise SaaS and Enterprise Mobility Management

Matthew Leppanen

Director of Business Productivity Solutions



Shared IT Services for Higher Education & Research



1439

1969

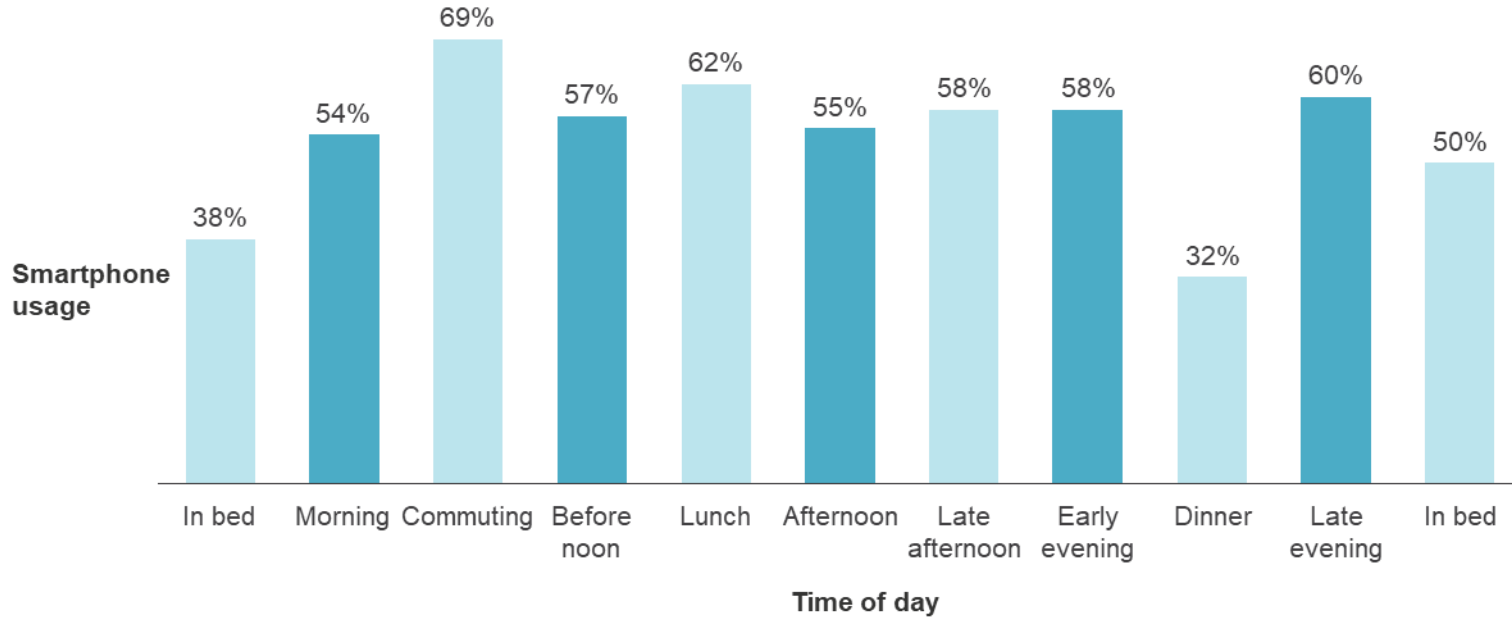
1975

Mobile Proliferation



Daily smartphone usage

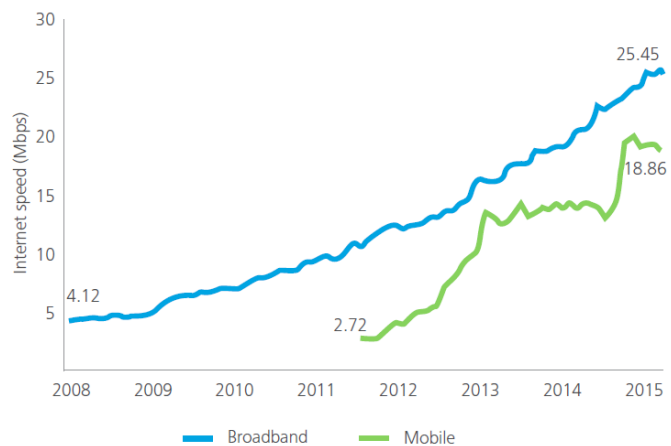
Smartphones are used at all times of day



Source: WORKshift



Increasing average speed of broadband and mobile Internet in Canada⁶³

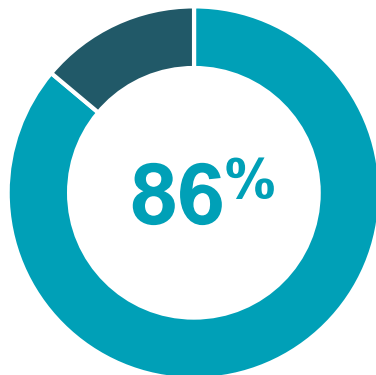


Deloitte: Age of disruption

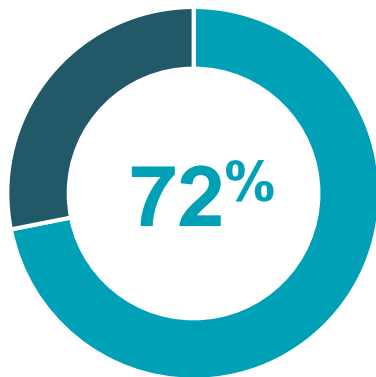


Canadians love wireless

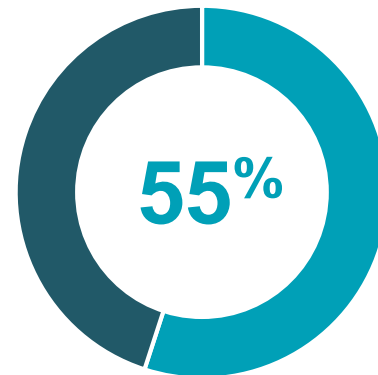
Household
penetration of
mobile phones



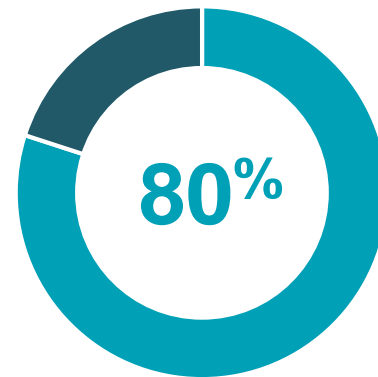
Household
penetration of
landlines



>30 year old
spending on
Wireless to
telecom budget



>30 year old
spending on
wireless and
internet to
telecom budget



Enterprise Mobility Management



Thinking about mobility

1

EMM, or Enterprise Mobility Management, is a set of services/technologies designed to secure corporate data on employees' devices

2

EMM is about enabling employees to do more from their mobile devices and allowing them to be more productive, while having guidelines in place around device security (whether that's for apps or just focusing on securing data)

3

As mobile device use continues to rise, EMM gives organizations the ability to better manage devices connecting to their network, while contributing to a better user experience for employees



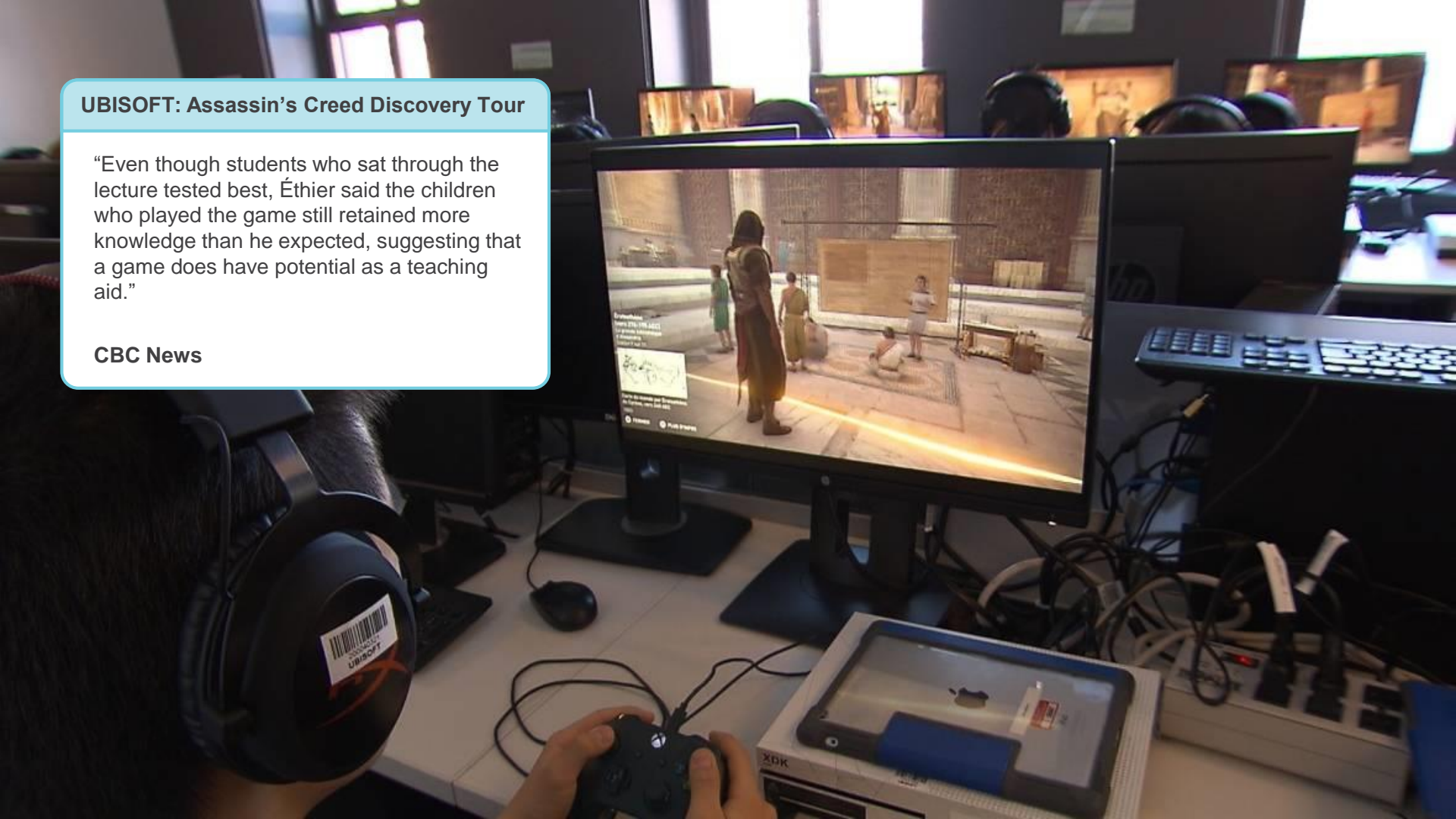
Technology and Education



UBISOFT: Assassin's Creed Discovery Tour

"Even though students who sat through the lecture tested best, Éthier said the children who played the game still retained more knowledge than he expected, suggesting that a game does have potential as a teaching aid."

CBC News



Education's role



The disrupter

Education plays a critical role:

- Developing programs to facilitate new learning
- Creating disruptive innovation as an output
- Rethinking collaboration



The disrupted

Emergence of new learning

- New economic models of education – MissionU
- Self-learning – MOOCs
- Big Data and AI



Higher learning disruption?

“An internal study of the massive open online courses (MOOCs) offered by Harvard and MIT shows a serious decline in the number of students choosing to enroll and certify via these internet-accessible classrooms. 2016 only saw around half the participants as the previous year — likely due to the programs’ discontinuance of free certification.”

TechCrunch

U-Planner identifies 4 technologies poised to disrupt higher education:

1. Virtual Reality
2. Collaboration Platforms
3. Augmented Reality
4. Artificial Intelligence



Disruptive technologies: what is education's role?

Deloitte Future of Canada Series: Age of disruption

5 disruptive innovations will revolutionize industries in Canada:

1. Advanced Robotics
2. Artificial Intelligence
3. Networks
4. Advanced Manufacturing
5. Collaborative Connected Platforms





Where is it all going?



Software as a Service: Driving innovation

Unified Communications

- Integrate calendars, calling, CRM and other tools



Next-Gen Mobile

- Mobile support that enables employees to work productively anywhere



Visual tools

- Ensuring remote participants feel connected in collaboration sessions



Cloud

- Enables accessibility of people, information, documents and tools



Big Data

- As more and more data becomes available, analytical and data visualization tools are critical

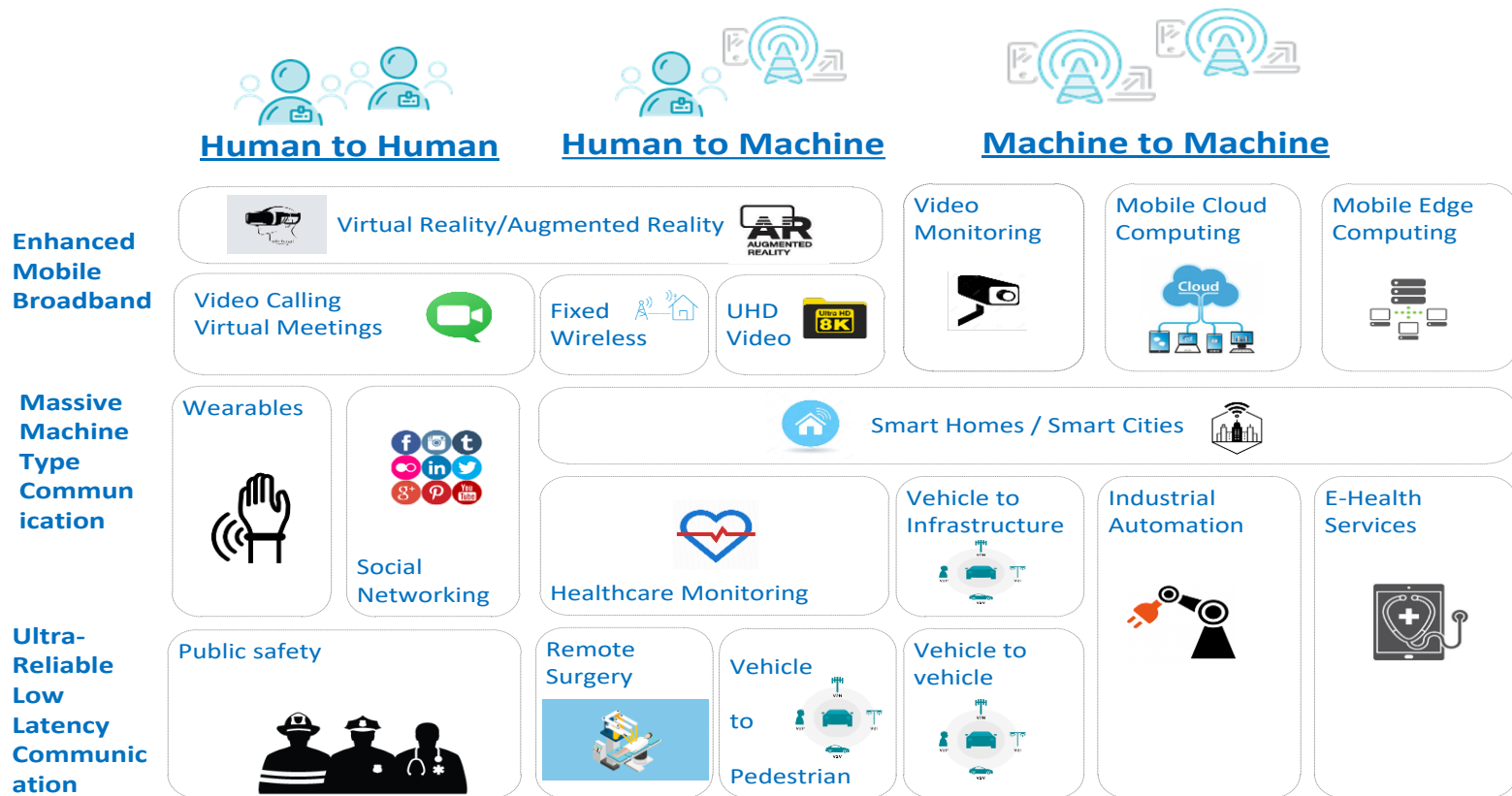


AI

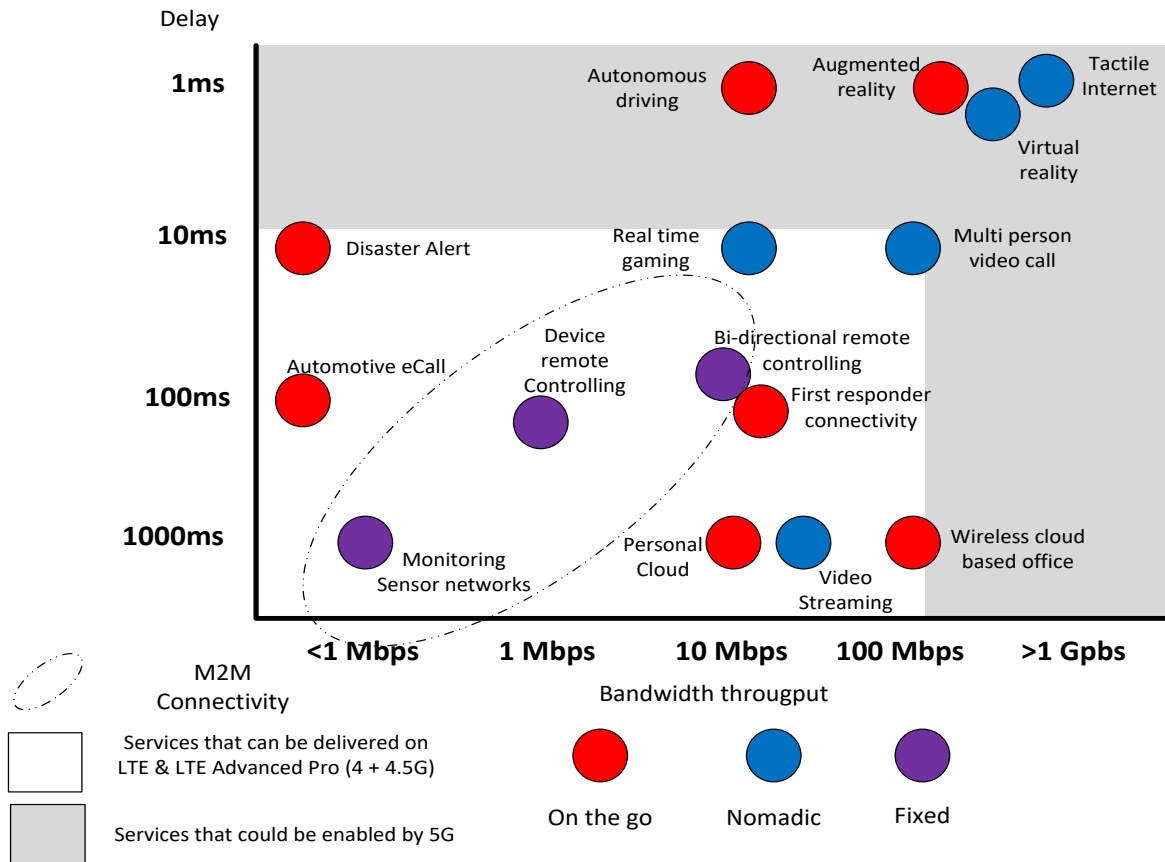
- Will begin with the automation of routine work tasks



5G Use cases: By type of interaction and range of performance



5G latency vs. bandwidth



Big considerations



Mobile Security

+



Collaboration

+



**Network Infrastructure &
Connectivity**





How can Rogers help?

Accelerating adoption
through innovation and
strategic partnership



Rogers Enterprise Mobility Management Solutions

**Mobile Device
Management**

**Mobile
Application
Management**

**Mobile Identity
Management**

**Mobile Content
Management**

**Mobile
Security
Management**

BlackBerry

PLATINUM
SOLUTIONS
PROVIDER


airwatch[®]
by **vmware**



Enterprise
Mobility Suite

Samsung
Knox



Rogers Business App Marketplace



"The best is yet to come."

Ted Rogers

