



Shared IT Services for Higher Education & Research

Conference 2018

VDI in the Clouds

Agenda

- Introductions
- Purpose
- Current Challenges
- Solutions
- Benefits
- Q and A

Purpose

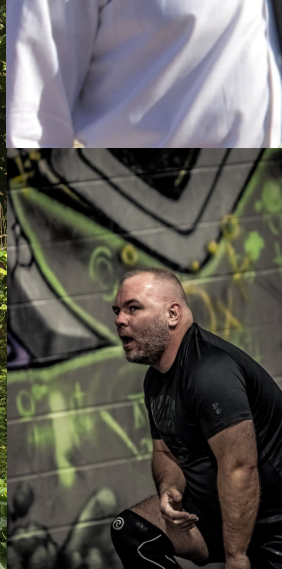
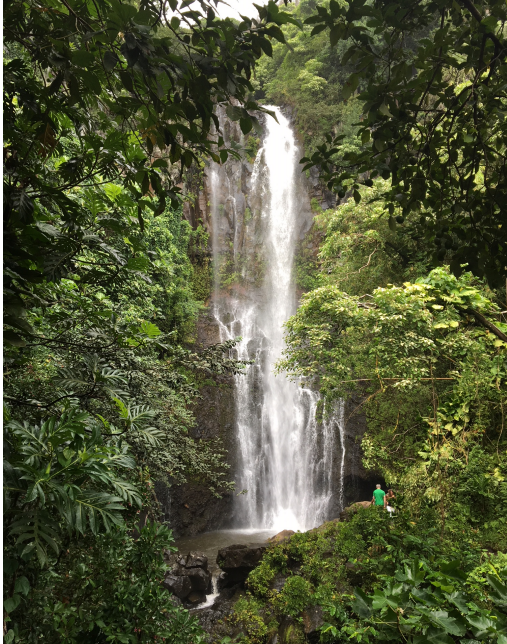
- Purpose: Discuss VDI in the Cloud, the challenges faced by higher education, outline the solutions available and the benefits of VDI in the Cloud.
- Process: Interactive discussion.
- Pay Off: A better understanding of how VDI in the Cloud can help higher education solve business challenges.



Introductions



Who am I?



Compugen's EUC Practice



Partner
Platinum
Solution Advisor
Specialist

- Established Award Winning Citrix Platinum Partner for 20 years
- Only Partner in Canada to have earned all available Specializations
- First and only Partner Citrix Certified Services Delivery Partner
- First and only Citrix Cloud Certified Partner
- Citrix Consulting Virtual Bench
- 50+ Citrix focused projects per year

Citrix Specializations recognize highly qualified solution advisors that are deemed experts and have demonstrated deep, hands-on experience in architecting, designing, and implementing solutions with customer success by completing rigorous requirements including certifications, passing a practicum exam, and validating their work through documented, successful customer implementations.

Services Depth and Experience

- **Citrix Consulting Services Depth**

- Consultants
- Senior Consultants
- Principal Consultant / Architects

- **Stable Team Tenure**

- Team Average 10 Years

- **Support and Managed Services**

- Ad-Hoc
- Tier 1,2, and 3 Level Support w/ 24X7
- Full Managed Services Capabilities

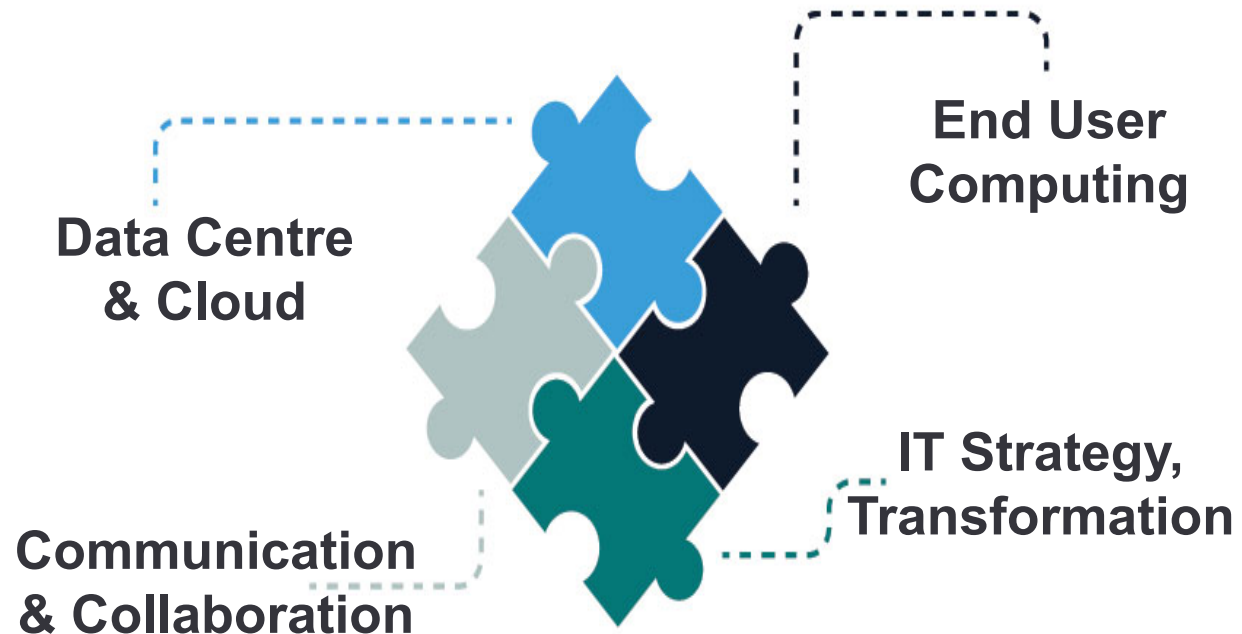
Most certifications in Canada:

- Citrix Virtualization Specialists
- Citrix Networking for Data Center Specialists
- Citrix Networking for Apps & Mobile Specialists
- Citrix Mobility Specialists
- Citrix Certified Expert – Virtualization
- Citrix Certified Professional – Mobility
- Citrix Certified Professional – Networking
- Citrix Certified Professional – Virtualization
- Citrix Certified Associate – Networking
- Citrix Certified Associate – Virtualization
- Citrix Certified Instructor
- Citrix NetScaler SD-WAN Certified
- Citrix Certified Delivery Professional
- XenApp & XenDesktop Service on Citrix Cloud
- XenApp & XenDesktop Service on Azure

The Bigger Picture

Business issues and IT challenges are interconnected...

...effective Citrix solutions can be too; leveraging Compugen's industry leading end to end capabilities

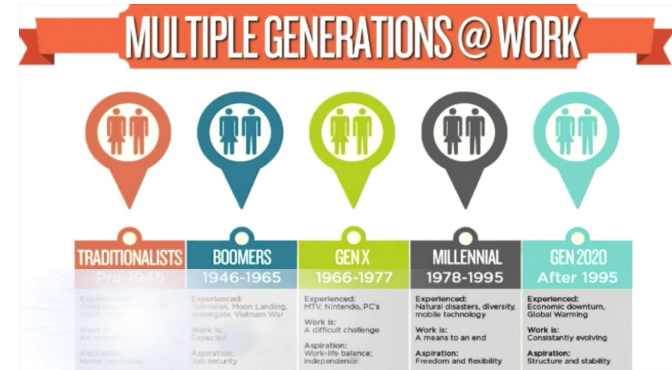
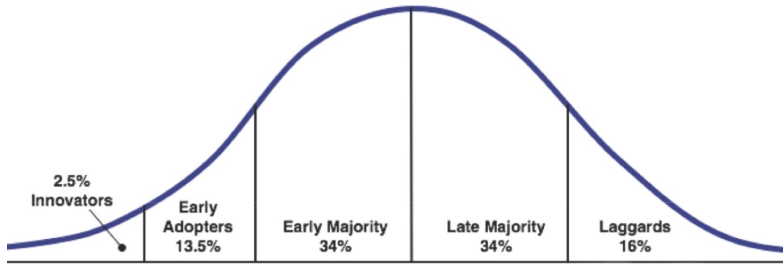




VDI in the Cloud

Current Challenges





Change your mindset!



Savage Chickens

by Doug Savage



www.savagechickens.com

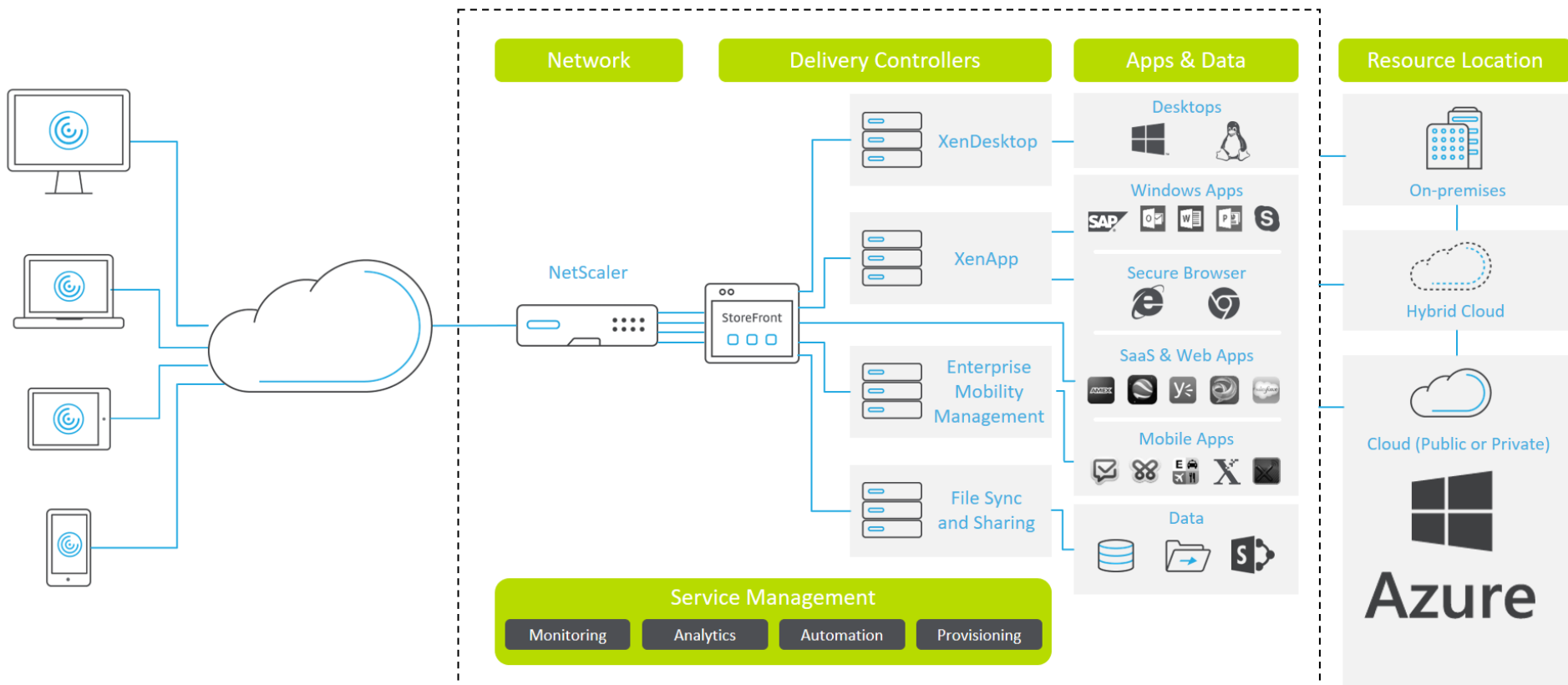




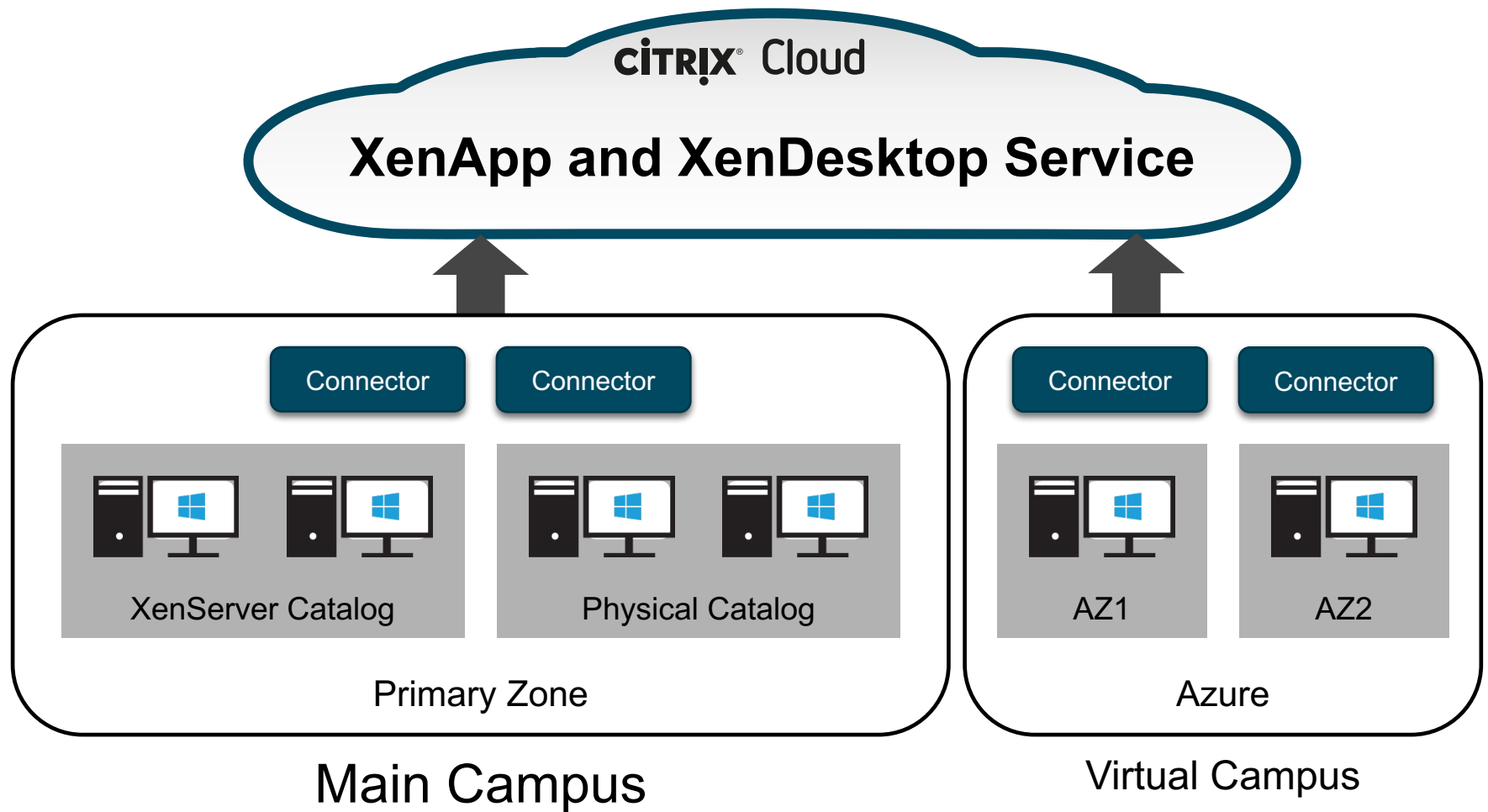
Solutions



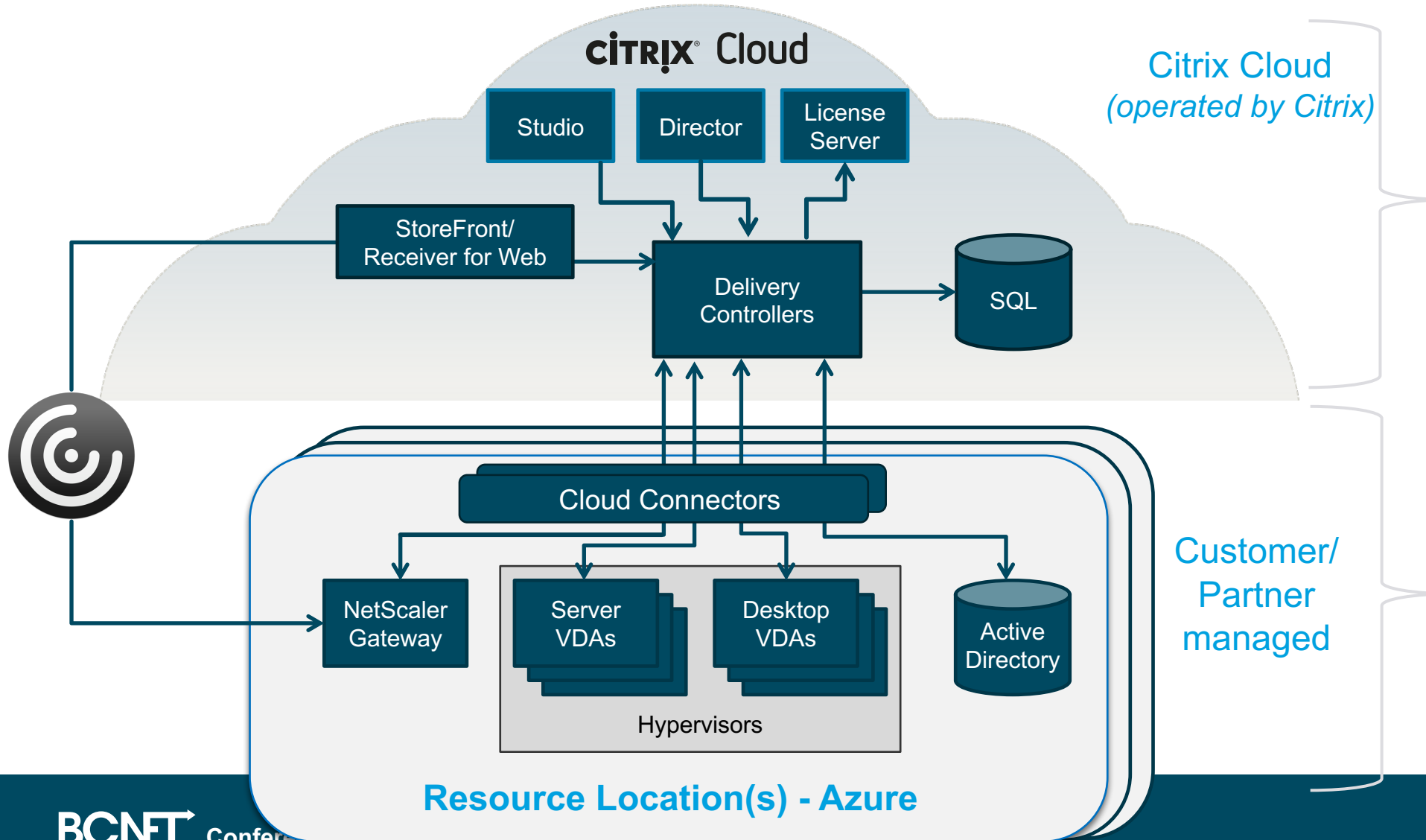
Glimpse into simplified Citrix Workspace architecture



Flexible Learning Spaces



Flexible Learning Spaces





VDI in the Cloud

Benefits



Benefits to VDI in the Cloud

- Agility
 - Spin up/down VDI
- Subscription based
- Speed Time-to Value
 - Lab repurpose
- Cloud - First Strategy
- Access anywhere and any device
- Increase efficiency
- Rapid Scaling
- Reduced support time and effort
- Unified user experience
- Personalized environments
- Reuse existing labs
- Quickly repurpose labs(Thin Clients)
- Centralized applications
- Centralized data
- 3D Graphic Workloads



